

FY 2017, \$34.2 million in outstanding debt was refinanced at lower interest rates for a savings of approximately \$2.4 million. In FY 2018, \$124.2 million in outstanding debt was refinanced and will produce approximately \$10 million in debt service savings over the next 15 years. If the refunding is excluded in both years, 49.6 percent of budgeted revenues have been collected and revenues through the first seven months reflect a 5.9 percent increase compared to the same time period last year. Real Property tax revenues are 7.4 percent higher at this point in FY 2018 compared to the same period in FY 2017, which is consistent with the tax rate and assessment increases in Calendar Year 2017.

Through January 2018, Other Local Tax revenues equal \$47.1 million compared to \$37.2 million in January 2017. Recordation tax revenue exceeds last year by \$1.1 million due to the August sale of the JBG Beaugard Corridor residential/retail portfolio to Morgan Properties for \$509 million and several other large transactions. Both Transient Lodging and Restaurant Meals tax revenues reflect higher sales in FY 2018 than from the same period in FY 2017. Sales Tax is trending lower through the first five months of the year (it is remitted to the City from the State two months after it is collected by the place of business). Local Sales Tax revenues are currently \$0.3 million lower than through November 2016. Although Consumer Utility Tax is showing a positive variance, it is due to the timing of receipts in FY 2018 compared to FY 2017 and does not reflect any economic advantage. The March 2018 Monthly Financial Report will reflect holiday sales and will be an important indicator of the economic strength of this category. In total, Other Local Taxes are 4.0 percent, or \$1.8 million, higher than last year at this time.

Among the Other Governmental Revenue categories, Charges for Services are \$0.9 million higher than FY 2017, due mostly to Planning and Zoning and Rental Fees, which are consistent with this point in the fiscal year. Higher than budgeted interest rates are helping to generate additional Revenue from use of Money and Property, as Interest from General Fund Investments total \$2.3 million through January compared to \$1.7 million at this same time last year.

As of January 31, 2017, General Fund expenditures totaled \$458.9 million, an increase of \$69.2 million over the same time period for FY 2017. After adjusting for the difference due to the refunding, expenditures total \$334.4 million, which is \$21.2 million lower than FY 2017 or 5.9 percent, compared to the same time period last year. No significant expenditure has occurred in the first seven months of Fiscal Year 2018 that is unbudgeted or unexpected. The seven month of the fiscal year equates to 58.3 percent of the fiscal year completed. The amount and the timing of the cash capital transfer is the most significant variance between FY 2017 and

FY 2018. By January 2017, the full amount of \$24.2 million budgeted for cash capital had been transferred to the CIP. In FY 2018, \$43.4 million is budgeted and none has been transferred at this time. The Department of Human Resources is trending slightly ahead of the fiscal year, due to services that are billed annually in the first half of the fiscal year. The Registrar of Voters is also trending slightly ahead of the fiscal year due to the costs associated with the election that occurred in November. Transit Subsidies is also trending slightly ahead of the fiscal year due to the payment to VRE for the City's share of costs, which are paid annually, in their entirety at the beginning of the fiscal year. The remaining agencies that have expenditures considerably greater than the percent of the fiscal year completed are Economic Development Activities and the Alexandria Health Department which have received three of their four quarterly payments or 75 percent of their budgeted amounts as of January 2018.

ATTACHMENTS:

Attachment 1 - Comparative Revenue Schedule for January 31, 2018

Attachment 2 - Comparative Expenditure Schedule for January 31, 2018

Attachment 3 - Highlights of the 2018 Real Property Assessment Report

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