



Guidelines, which are suggested maximum rent increases for existing tenants. These voluntary guidelines provide no enforcement authority against landlords who fail to comply with them as, under Virginia law, the City has no authority to place mandatory limits on rent increases.

The Landlord-Tenant Relations Board reviews the Guidelines annually and makes recommendations to City Council regarding their adequacy, and Council is then asked to adopt a voluntary rent guidelines resolution. In preparing its recommendations, the Board considers rent data, market forecasts and vacancy surveys by Delta Associates, a national real estate consulting firm, as well as data prepared by the Office of Housing in its annual apartment survey. The Office of Housing survey covers all rental complexes in the City with ten or more units. Delta Associates' survey is based on a representative sample of complexes in smaller area submarkets within the City, and distinguishes between "Class A" and "Class B" apartments. Delta's definition of Class A properties includes large properties built after 1988 with luxury amenities, and B properties are older properties with fewer amenities. The Board considers these data to formulate recommendations that will account for market trends without unduly burdening tenants. Table A in Attachment 2 illustrates Office of Housing data collected in January of each year and voluntary rent guidelines since 2005. Table B in Attachment 2 reflects Delta Associates' year-end 2015 data.

**DISCUSSION:** The current guidelines are 5% if the tenant pays utilities and 7% if the landlord pays utilities. For the reasons stated below, this recommendation would not change the current guidelines.

Staff estimates that most landlords in the City are in compliance with the guidelines and staff is generally successful in mediating reduced increases when a tenant complains that a proposed increase is unduly burdensome. An Office of Housing survey of Alexandria landlords conducted in April 2015 indicates that most property owners and managers comply with the City's Voluntary Rent Guidelines. Eighty one percent of the respondents said that they were aware of the City's Guidelines and 67 percent responded that they considered the Guidelines when calculating rent increases for current tenants.

Not all cases mediated result in the landlord's full compliance with the guidelines, but staff is often able to mediate a lower increase to the tenant. In addition, the guidelines recognize and direct staff to consider unusual costs, capital improvements and major repairs to the property and an increase in the assessment of the property of more than 50%.

Alexandria's rental apartment market remains strong when compared to national trends. According to the Office of Housing's January 2016 survey, apartment vacancy Citywide increased from 3.19% to 3.96% from January 2015 to January 2016. Delta Associates' year-end report for 2015 also indicated slightly increased or stable vacancy rates for submarkets in Alexandria, with vacancy rates of between 1.3% and 5.5%. Both the City and Delta Associates reported vacancy rates are well below the national rental vacancy rate, which U.S. Census Bureau News reported as 7% in the fourth quarter of 2015.

The Office of Housing survey shows that citywide average rents for new tenants increased 6.8% from January 2015 to January 2016. Delta Associates' survey reported increases in all Alexandria submarkets in the fourth quarter of 2015.

The Landlord-Tenant Relations Board considers it critical that the guidelines be reasonable and consistent with market conditions for landlords to comply and recommends increasing the percentages when market rent increases indicate a strong rental market. However, the purpose of the guidelines is to especially encourage property owners to keep increases reasonable for lease renewals.

At its April 6, 2016 meeting, the Landlord-Tenant Relations Board voted to recommend that City Council adopt

the attached resolution encouraging landlords to continue to limit increases for current residents to a maximum 5% increase for properties with tenant paid utilities, and 7% for properties with utilities included in rents.

**FISCAL IMPACT:** None.

**ATTACHMENTS:**

1. 2016 Voluntary Rent Guidelines Resolution
2. Data Summary for 2016

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