



FY 2021 Proposed Budget

Revenue Work Session

February 18, 2020

FY 2021 Highlights

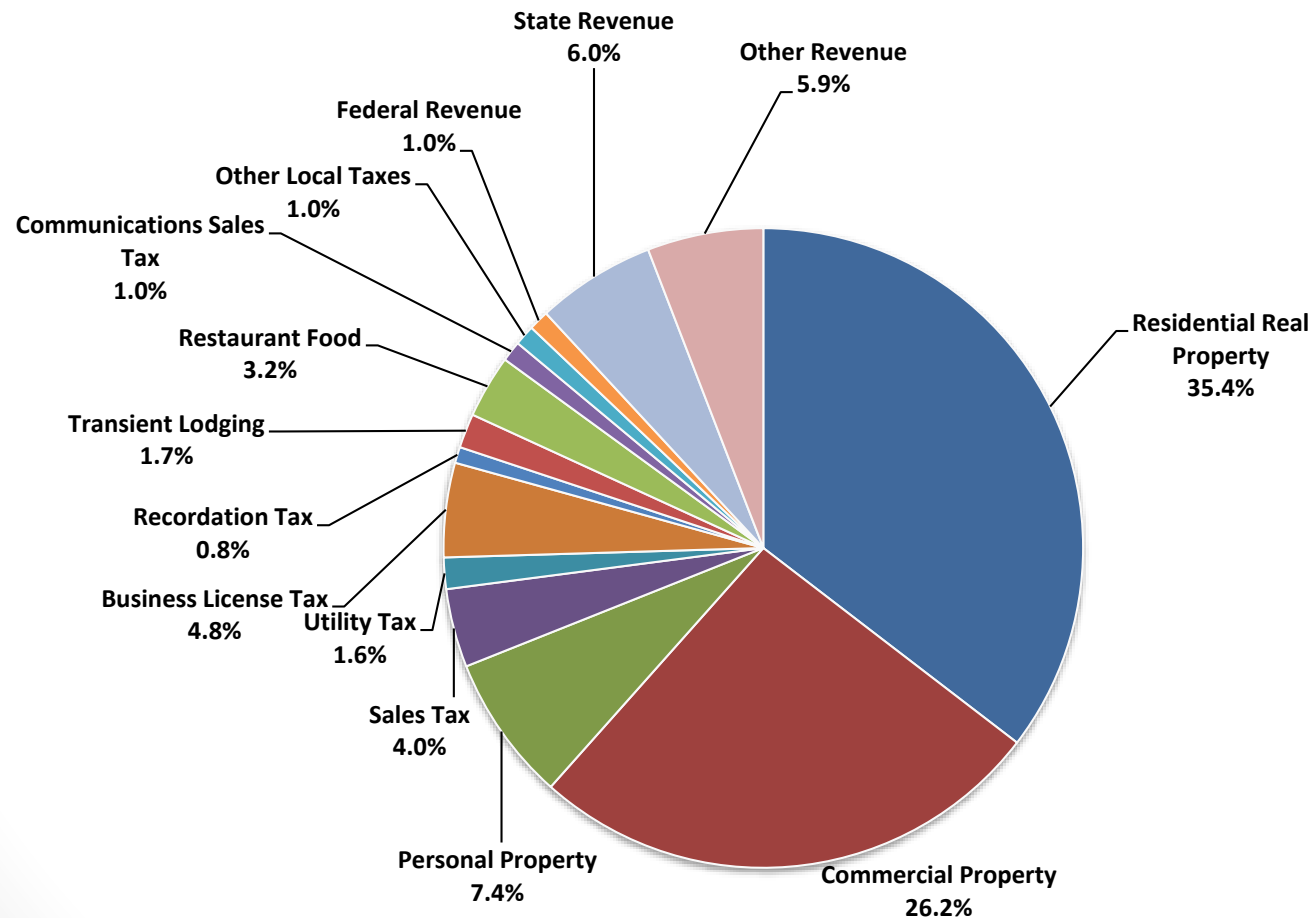
- Increase in real estate tax rate
 - Base operating and capital budgets balanced at \$1.13 existing rate
 - Increase by 2-cents for scheduled School and City capital recommended for 2020
- No change in personal property tax rates
 - \$5.33/\$100 of assessed value (vehicle)
 - \$4.75/\$100 of assessed value (business tangible personal property)
- No change in other tax rates

Enterprise Funds

- User Fees = 100% of capital and operating and debt service expenses
- No change in sanitary sewer rate
 - Sanitary sewer = \$2.28 per 1,000 gallons
- Stormwater = \$146.30 per year for average single family house (+\$6.30 change)
- +12% change in residential refuse rate
 - From \$411 to \$460 per household per year
 - Recycling market cost increases seen in rebids

FY 2021 Proposed General Fund Revenue

TOTAL = \$799.9M



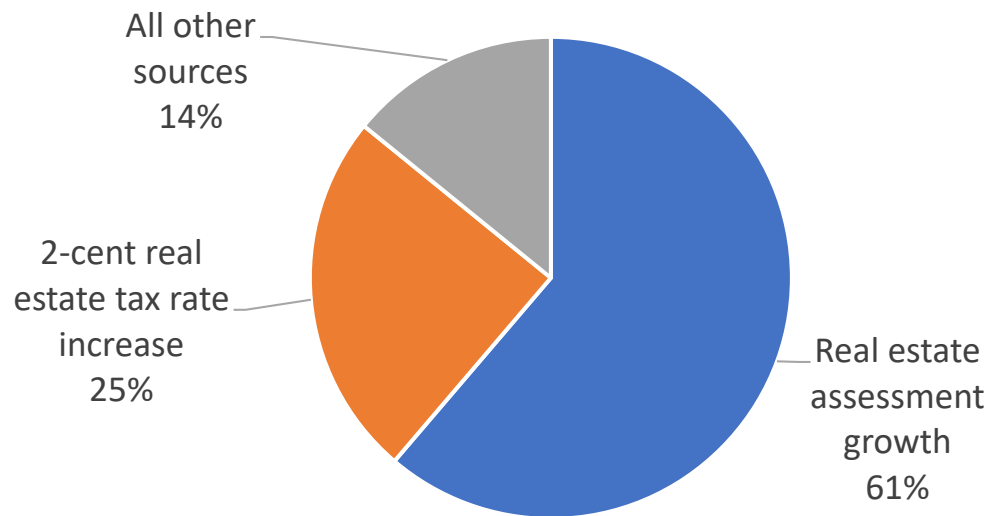


General Fund Revenue

	FY 2019 Actual	FY 2020 Approved	FY 2020 Projected	FY 2021 Proposed	\$ Chg FY21 Proposed/ FY20 Approved	% Chg FY21 Proposed/ FY20 Approved
General Fund Revenue						
General Property Tax Revenue						
Real property tax	\$451.7	\$462.8	\$469.7	\$492.5 ¹	\$29.7	6.4%
Personal property tax	50.0	56.9	56.8	59.1	2.2	3.9%
Penalties and Interest	2.9	2.7	2.7	2.8	0.1	3.7%
Total general property tax revenue	\$504.6	\$522.5	\$529.2	\$554.5	\$32.0	6.1%

¹ Reflects real property tax revenue of includes \$8.5M from proposed 2-cent rate increase for School and City capital in FY 2021

Sources of FY 2021 General Fund Revenue Growth



CY 2020 Real Estate Assessed Values



Classification	% Change from CY19
Residential Single Family	+4.78
Residential Condo	+5.82
Total Residential	+5.32%
Commercial Multi-family	+4.98
Commercial Office, Retail & Service	+1.03
Total Commercial	+2.80
Non-locally Assessed	-2.13
Total Taxable Property	+4.15%

Real Estate Tax Rates

- Alexandria \$1.13 residential and commercial plus 2-cent increase for School and City capital
- Arlington \$1.013 residential/\$1.138 commercial
 - Proposed Budget – February 20th
- Fairfax County \$1.151 residential/\$1.276 commercial
 - Proposed Budget – February 25th
- Loudoun County \$1.035 residential and commercial
 - FY 2021 Proposed (= -1 cent)
- Prince William County \$1.2275 residential and commercial
 - FY 2021 Proposed (= +2 cents)

Impact on the Average Residential Real Estate Tax Bill

	Average Assessed Value	Average Tax Bill
CY 2019	\$555,002	\$6,272
CY 2020	\$582,636	\$6,700*
Difference	+\$27,634	+\$428/year = +7% +\$1.17/day

*Proposed at \$1.15 per \$100 of assessed value; FY 2020 real estate tax rate is \$1.13. FY 2021 proposed tax rate increase includes a 2 cent proposed increase for School and City capital

Business Compliance Pilot Program

- Pilot program will identify businesses that have failed to obtain a business license
- License fees will be applied to the current and past 3 fiscal years
- Adds 1.00 FTE Account Clerk III and 10 part-time interns at no net cost as the expenditures associated with the staffing (\$111,000) are offset by an estimated \$560,000 in increased tax collections



General Fund Revenue

	FY 2019 Actual	FY 2020 Approved	FY 2020 Projected	FY 2021 Proposed	\$ Chg FY21 Proposed/ FY20 Approved	% Chg FY21 Proposed/ FY20 Approved
General Fund Revenue						
Other local tax revenue						
Local sales tax	28.8	28.8	30.9	31.8	3.0	10.4%
Utility tax	11.3	12.0	12.6	12.7	0.7	5.8%
Business licenses	36.9	34.4	37.0	38.1	3.8	10.9%
Motor vehicle licenses	3.6	-	-	-	-	0.0%
Recordation	5.9	6.0	7.5	6.5	0.5	8.3%
Cigarette	2.5	2.6	2.6	2.6	-	0.0%
Transient Lodging	12.9	12.8	13.3	13.9	1.1	8.2%
Restaurant food	24.0	24.2	25.0	25.5	1.3	5.2%
Admissions	0.6	0.7	0.5	0.5	(0.2)	-22.4%
Communications service	9.2	9.2	8.7	8.3	(0.9)	-10.1%
Other miscellaneous	4.7	4.8	5.0	5.1	0.3	6.2%
Total other local tax revenues	140.3	135.5	143.1	145.0	9.5	7.0%



General Fund Revenue

	FY 2019 Actual	FY 2020 Approved	FY 2020 Projected	FY 2021 Proposed	\$ Chg FY21 Proposed/ FY20 Approved	% Chg FY21 Proposed/ FY20 Approved
General Fund Revenue						
Non-tax revenue						
Licenses, permits, and fees	2.8	2.6	2.2	2.8	0.2	6.3%
Fines forfeitures	4.3	4.9	4.9	4.9	(0.1)	-1.5%
Use of money and property	11.3	11.4	8.7	8.4	(3.0)	-26.6%
Charges for services	22.3	15.8	16.0	16.7	0.9	6.0%
Intergovernmental revenues (PPTRA)	23.6	23.6	23.6	23.6	-	0.0%
Intergovernmental revenues	32.5	34.0	33.3	32.8	(1.2)	-3.5%
Miscellaneous	2.7	2.0	2.0	2.1	0.1	4.8%
<i>Total non-tax revenue</i>	<i>99.4</i>	<i>94.3</i>	<i>90.6</i>	<i>91.2</i>	<i>(3.1)</i>	<i>-3.3%</i>
<i>Total Transfers In</i>	<i>11.9</i>	<i>9.3</i>	<i>9.3</i>	<i>9.2</i>	<i>(0.0)</i>	<i>-0.3%</i>

RPCA Fee Increases

- Special Events and Weddings Fees- \$90,651
Fees have not been increased in over 7 years. This increase includes staff/labor cost increases over that time as well as increased maintenance. Special Event and Wedding Site Plans submitted during this time frame before the requested event/wedding date require City staff to delay regular work, and require more City staff involvement to expedite the permitting and approval process. Site Plan changes may also require additional permits/City resources, or changes to permitting/staffing needs.
- Youth Sports League Fee increase: \$11,807
Admission and Pass Fee Increase: \$32,688

RPCA Fee Increases

- Out of School Program Fee: \$209,206
 - \$100 increase to the Out of School Time Program after school and summer fees for all users paying full price.
 - The proposal is in line with the updated Resource Allocation & Cost Recovery Policy.
 - Reduced rates, increased at a lower rate, will still be offered.
 - These fee increases will offset current service expenditure increases of running the program.

	Current	Proposed	\$ Increase
School Year	\$475	\$575	\$100
40%	\$285	\$294	\$9
50%	\$238	\$245	\$7
70%	\$143	\$147	\$4
Summer	\$345	\$445	\$100
40%	\$207	\$213	\$6
50%	\$173	\$178	\$5
70%	\$104	\$107	\$3

Transportation & Environmental Services

Development & Right-of-Way Permitting

- New and increased fees bring City in-line with other regional jurisdictions
- New fees:
 - Processing As-Built Site Plans: \$1,000
 - Processing Large* Bonds: \$2,000
 - Processing Large* Bond Reductions: \$1,000
- Fee Increase:
 - Grading Plan: To \$1,000 from \$500

Resource Recovery

- Commercial Refuse Fee
 - Increases to \$411/year from \$373/year

*Fees would only apply to bonds in excess of \$20,000

Transportation & Environmental Services Fee Increases

- **Pay by Phone**
 - Additional blocks added to the 'pay by phone' parking meter program
- **Employee Parking Fees at City Owned Garages**
 - Increase to \$150/month from \$140/month
 - Rates still competitive with monthly rates at private garages
- **On-Street Motorcoach Parking at the Masonic Temple**
 - Increases \$5
- **City Paratransit Fares**
 - Increase fare to \$4 from \$3 when traveling within Alexandria
 - Increase to \$6 from \$5 when traveling in Northern Virginia
 - ADA permits paratransit fares up to twice the fixed route's fare (DASH went \$2 in 2019).
 - Fare would be consistent with other regional jurisdictions and MetroAccess
 - DASH went FREE for DOT riders in October 2017

Transportation & Environmental Services Fee Increases

New Fees:

- As-Built Site Plan to align with neighboring jurisdictions (+\$13,000)
- On-Street Motorcoach Parking Permit fee of \$5 (+\$6,000)
- Permit Fees related to Processing of Bonds that are over 20K (+\$31,000)

Proposed Increases:

- Increase number of blocks eligible for Pay-by-Phone program (+\$41,000), if approved
- Increase in Commercial Refuse Fee (+\$92,200), if approved
- Increase in monthly parking for City employees (+\$16,000) to continue to align with market rates
- Adjust meter time limits to better meet demand (+\$16,000)
- Increase Grading Plan fee to better align with neighboring jurisdictions (+\$15,000)

Tavern Square Parking Fee Increase

- **City Employee Monthly Parking Fee
Tavern Square - \$6,000**
 - New program in FY 2020
 - Increase from \$140 to \$150 (\$10 increase) consistent with City-owned garage employee rate increase
 - Estimated 50 employees in FY 2021
 - 29 currently enrolled, 70 maximum spaces

Fire



Revenue Increases

- Ambulance Billing Fees:
 - Proposed 20% increase (all call types: BLS, ALS1, ALS2)
 - Last increased in 2016 (20-30% increases)
 - Fees proposed from \$500/\$650/\$800 to \$600/\$780/\$900
 - Fees increased for cost of maintaining services
 - Changes adds \$200k in revenue
- Fire Retesting Fees:
 - Proposed 22% increase on Fire Retesting per hour charge
 - Last increased 2014 (7% increase)
 - Fees proposed from \$132 per hour to \$162 per hour, adds site plan review (not currently charged) at the \$162 per hour
 - Fees increased with goal of making operations cost more neutral
 - Changes adds \$200k in revenue

Historic Alexandria



- **Changes to Museum Fee Structure:**

- Increase school tour and chaperone prices from \$2 to \$3 (free to ACPS students)
- Establish a \$50 fee for renters to serve alcohol at museum events
- Increase rental fees at Friendship Firehouse (\$150 to \$350/hr) and Black History Museum (\$200 to \$250/hr)
- Standardize group tours to have a minimum fee of \$50 per group
- Allow the Apothecary Museum to be closed to public tours for rental (\$250)