



ALEXANDRIA TRANSIT COMPANY



ANNUAL STOCKHOLDERS MEETING FEBRUARY 11, 2020



Alexandria Transit Co. Board of Directors



David Kaplan
Chairman



Kerry Donley
Vice Chairman



Yon Lambert



Vacant



Richard
Lawrence



Matt Harris



Jim Kapsis



Steve Klejst



Ian Greaves



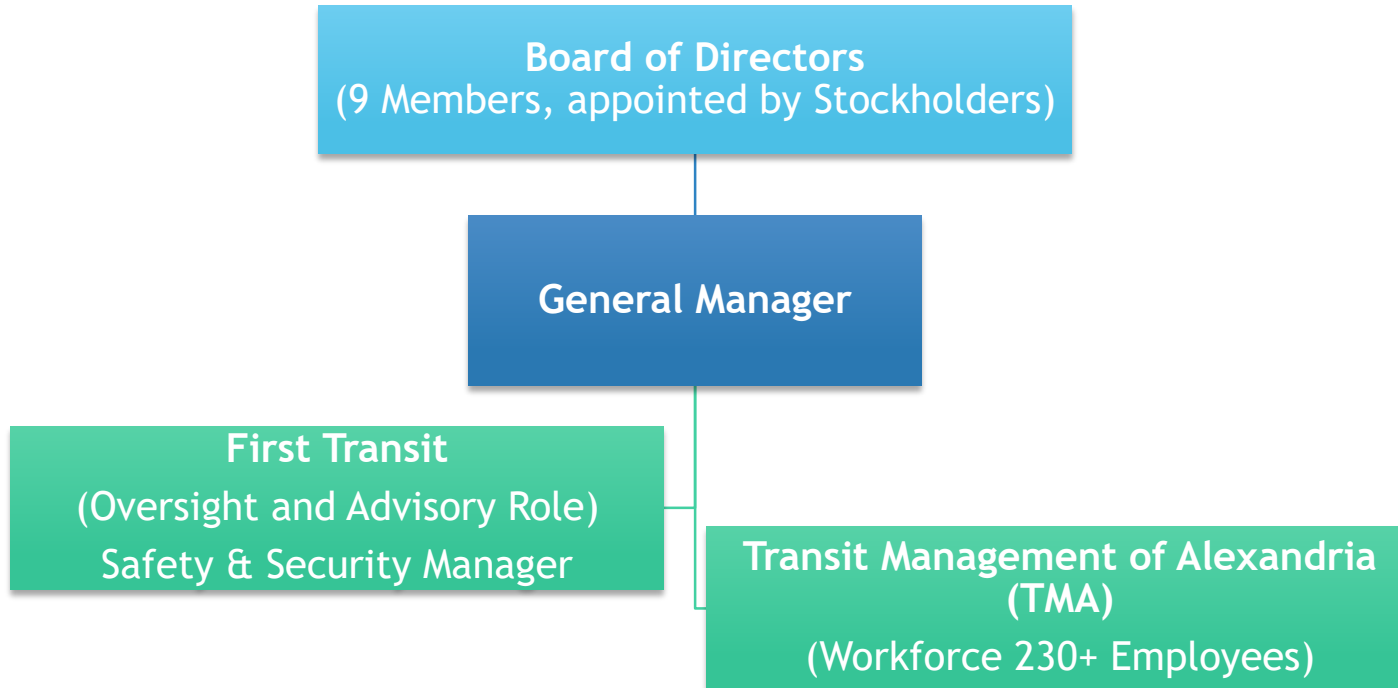
Lawrence Chambers
(nominated for seating as of March 2020)

Jeffrey Bennett
(nominated for seating as of May 2020)





Organization Structure





Current Service Highlights

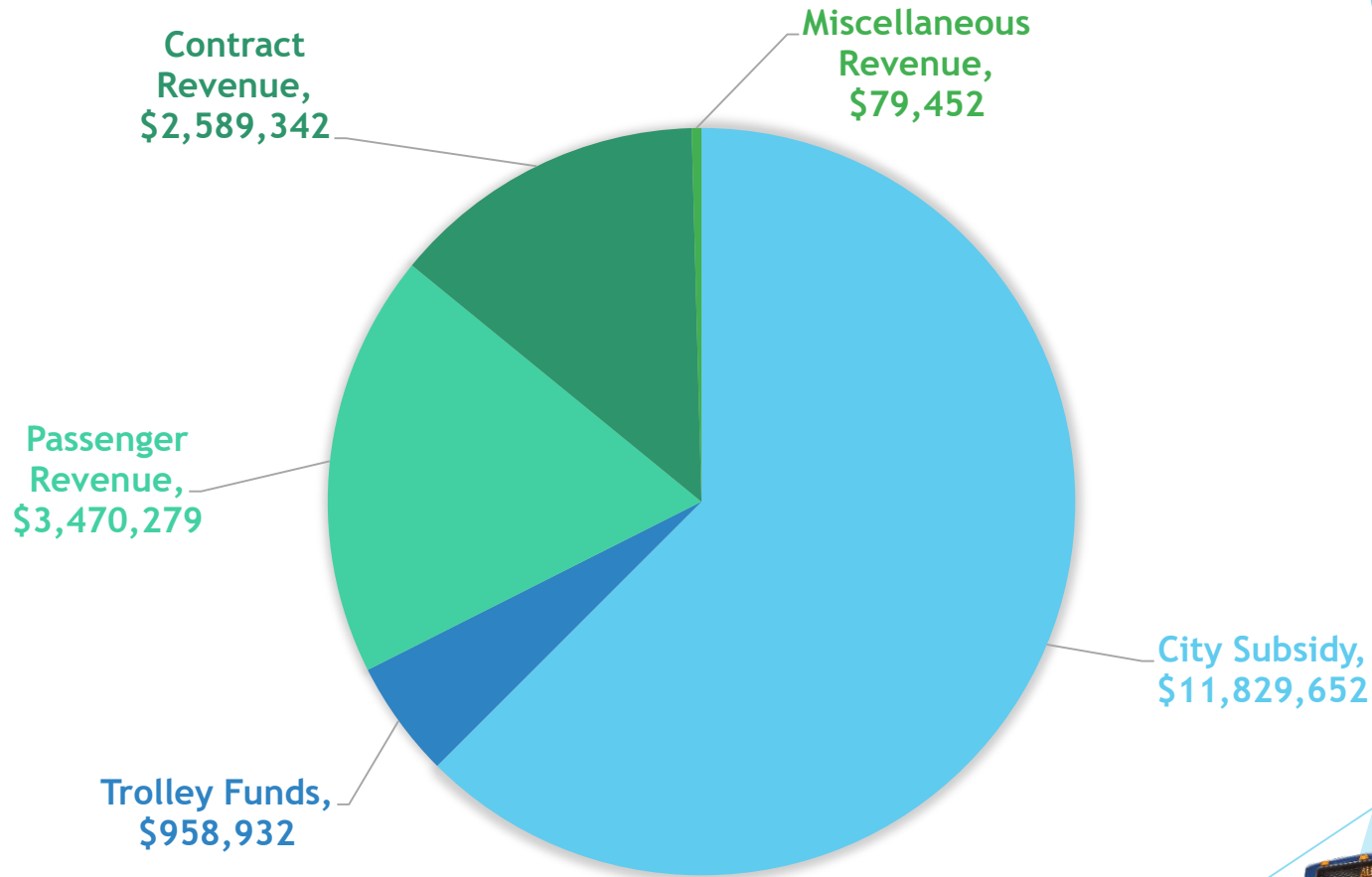
Base Fare :	\$2.00 <i>(w/4 Hour Transfer)</i>
Monthly Pass:	\$45.00
Current Fleet Size:	99
Employees:	230
Annual Service Miles:	1.7 million
Annual Passengers:	~4 million





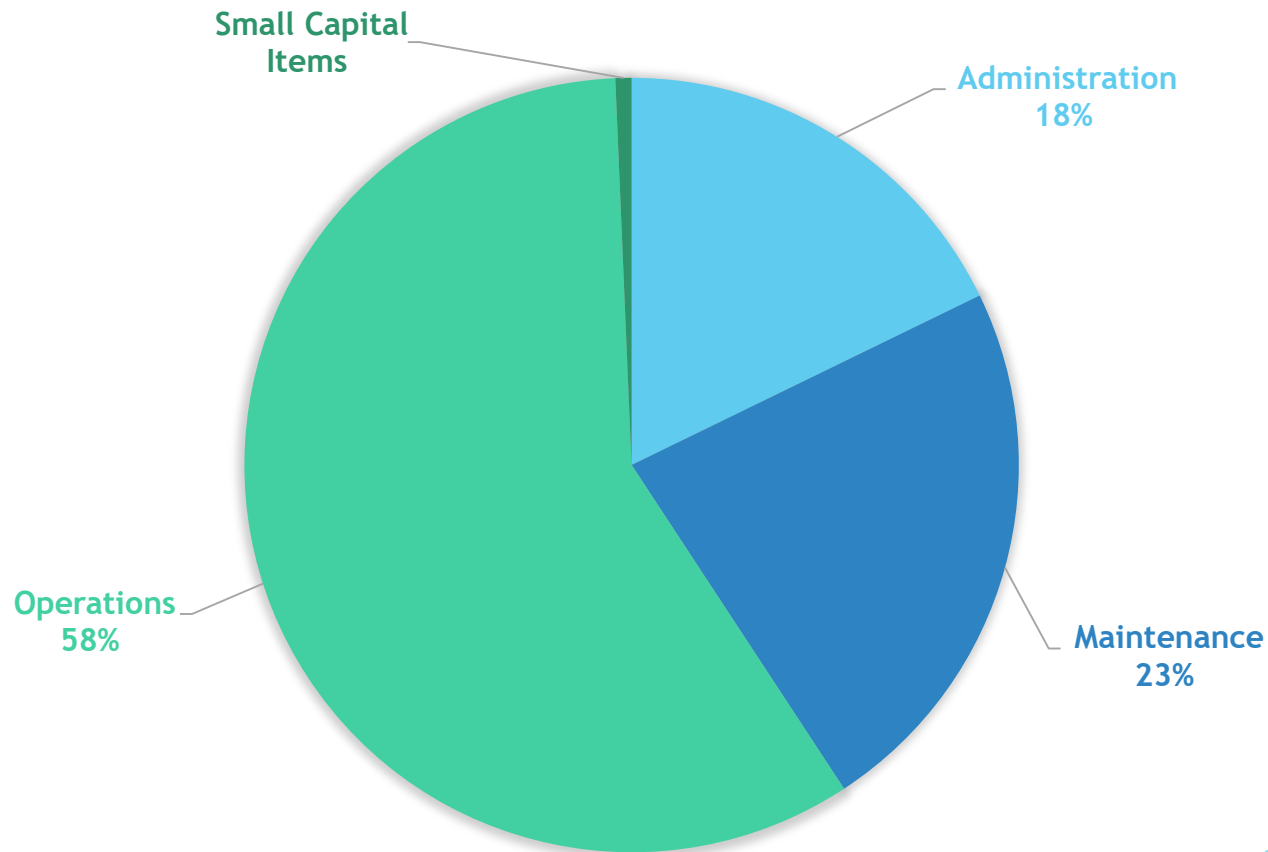
Funding Mechanisms

(Based on Fiscal Year 2019)





Expenses Breakdown (Based on Fiscal Year 2019)





2019 Year In Review

- Celebrated **35 Years of Service** to the Alexandria Community
- Ratified a **new Labor Agreement** bringing salaries to regional parity
- DASH Bus **Mobile Ticketing Pilot**
 - **First transit system in the region** to offer mobile ticketing smartphone application
 - Use grew from 1,000 in June to **over 5,000 by October**
- **Alexandria Transit Vision Plan**
(Update will be provided during future Council Meeting)





2019 Year In Review

- I-395 Commuter Choice Service Improvements
 - Awarded ~**\$5 Million in new funds over 20 months** to implement major service improvements including the AT-1 PLUS and AT-9
 - ***AT-1 PLUS** Ridership
 - **26%** increase in November
 - **32%** increase in December
 - ***AT9** Ridership
 - **42%** increase in November
 - **51%** increase in December

**Ridership comparisons are to the same month of the previous year*





2019 Year In Review

- Awarded Funds to purchase **Six (6) Battery Electric Buses**, anticipated as the first in Virginia
- Implemented **Real Time Bus Arrival Displays** at 30 of the highest ridership stops in the City
- Invested in **13 replacement Buses** helping to bring the fleet back to a state of good repair





2019 Year In Review

- WMATA Platform Improvement Project (PIP)
 - Contracted to operate the **Blue Line Shuttle** (May 2019-August 2019)
 - Unprecedented growth and mobilization in a matter of Months, largest expansion and **largest operation in the history of the Company**
 - **Workforce Expansion** from 200 to over **330**
 - **Fleet Expansion** from 85 to over **130 Buses**
 - Carried approximately **500,000 passengers**
 - Universally regarded as the **most successful and reliable mitigation strategies** of the project





2020 Looking Ahead

- **King Street Metro Bus Loop Reopening**
- **DASH Bus Mobile Ticketing App Expansion**
- **Alexandria Transit Vision Plan Pre-Implementation**
- **First Six Electric Buses (anticipated late Summer)**





2020 Looking Ahead

- **Facility Expansion**
- **Facility Electrification Infrastructure Planning**
- **“One Bus Away” Launch**
- **Service Disruption Management Implementation**
- **Continued Work and Investment in Facility and Fleet Capital Infrastructure Needs**





ALEXANDRIA TRANSIT COMPANY



**THANK YOU
FOR YOUR SUPPORT!**

