

Consideration of Contingent Contract for the Sale of 912, 916, 920 King Street and 116 South Henry Street

July 9, 2019



Sale of King/Henry Properties

- City policy since 2009, has been to declare excess City property surplus and then sell where there is redevelopment potential
- Sales provide cash for City CIP
- Sales allow for higher and best uses and generate ongoing annual taxes for the City
- Long-term lease under Virginia law not economically feasible



Sale of King/Henry Properties

- 912, 916, 920 King Street and 116 South Henry declared surplus
- Council authorized issuance of RFP to sell properties in 2016
- Public input obtained
- Competing proposals considered
- Galena Capital Partners, LLC selected
- Sale price of \$5.3 million equals City appraisal











EXHIBIT 6 912-920 KING DRAFT BLOCK FACE SCALE



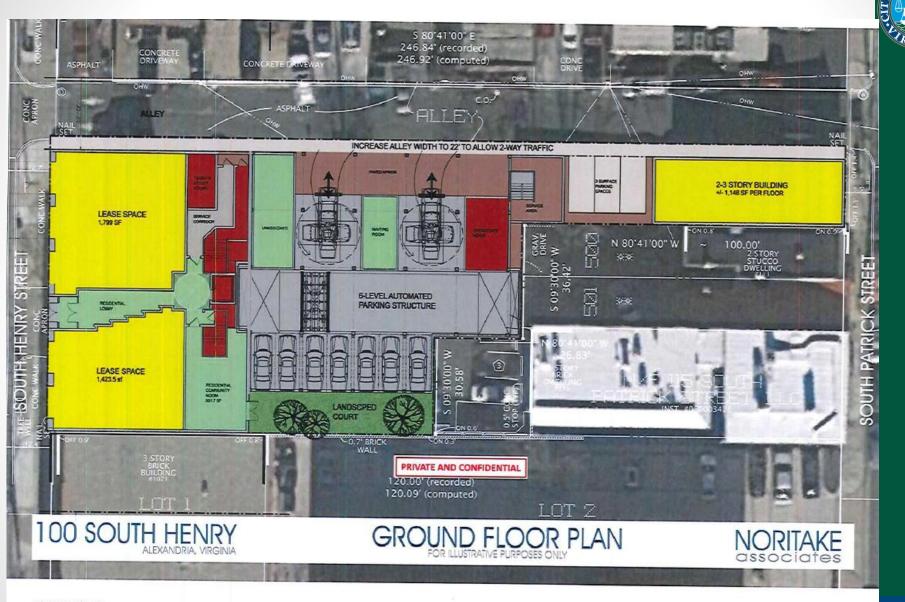
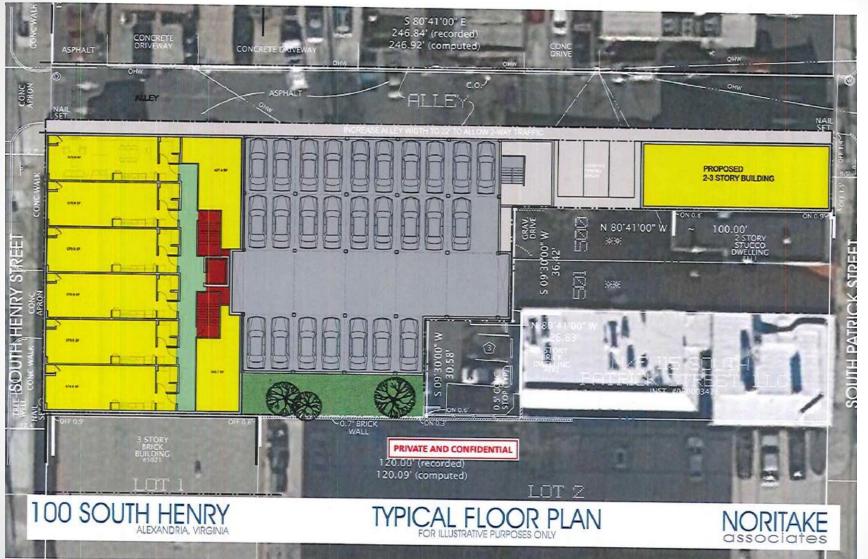


EXHIBIT 8







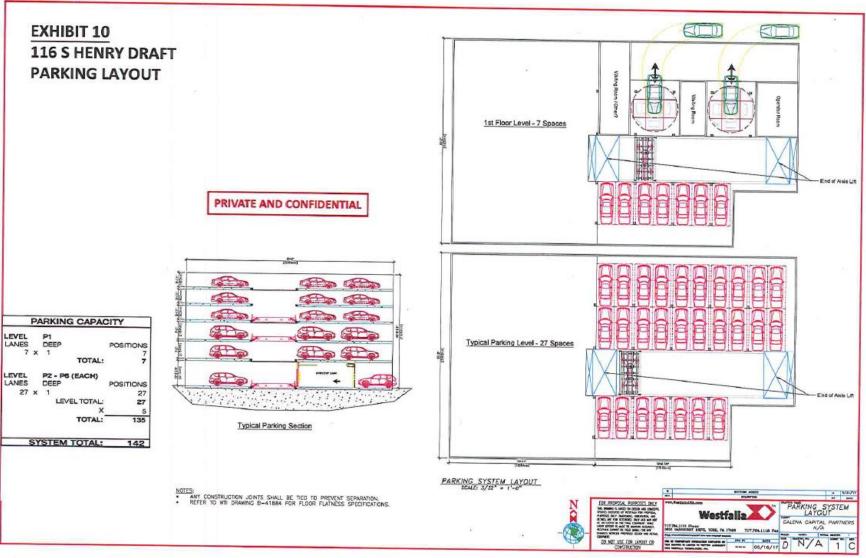






EXHIBIT 11



Sale of King/Henry Properties

 Plans will be subject to regular DSUP reviews and further community input.

 Closing contingent on DSUP and 9.06 approval.



QUESTIONS

