Date: April 2, 2019

To the City Council of the City of Alexandria, Virginia

Applicant:	Institute for	Defense	Analyses
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Facility: Acquisition and construction of new headquarters facility to be located on on

Parcel G-D, Potomac Yard, Alexandria, Virginia

1.	Maximum amount of financing sought	\$ 249,400,000	
2.	Estimated taxable value of the facility's real property to be constructed in the municipality	\$ 160,000,000	
3.	Estimated real property tax per year using present tax rates	\$ 1,808,000	
4.	Estimated personal property tax per year using present tax rates	\$ 450,000	
5.	Estimated merchants' capital tax per year using present tax rates	N/A	
6.	(a) Estimated dollar value per year of goods that will be purchased from Virginia companies within the locality	\$ 3,300,000	
	(b) Estimated dollar value per year of goods that will be purchased from non-Virginia companies within the locality	\$ 15,200,000	
	(c) Estimated dollar value per year of services that will be purchased from Virginia companies within the locality	\$ 4,100,000	
	(d) Estimated dollar value per year of services that will be purchased from non-Virginia companies within the locality	\$ 13,200,000	
7.	Estimated number of regular employees on year round basis	750	
8.	Average annual salary per employee	\$154,000	

Vice Chairman, Industrial Development Authority of the City of Alexandria

FISCAL IMPACT STATEMENT FOR PROPOSED INDUSTRIAL DEVELOPMENT REVENUE BOND FINANCING

Date: April 2, 2019

To the City Council of the City of Alexandria, Virginia

Applicant:	Institute for Defense Analyse	C
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Facility: Reissuance of bonds for 10-story office building, parking garage and tennis court

located at 4850 and 4860 Mark Center Drive, Alexandria, Virginia

1.	Maximum amount of financing sought	\$ 57,515,000	
2.	Estimated taxable value of the facility's real property in the municipality	\$61,200,000	
3.	Estimated real property tax per year using present tax rates	\$700,000	
4.	Estimated personal property tax per year using present tax rates	\$325,000	
5.	Estimated merchants' capital tax per year using present tax rates	N/A	
6.	(a) Estimated dollar value per year of goods that will be purchased from Virginia companies within the locality	\$3,300,000	
	(b) Estimated dollar value per year of goods that will be purchased from non-Virginia companies within the locality	\$15,200,000	
	(c) Estimated dollar value per year of services that will be purchased from Virginia companies within the locality	\$4,100,000	
	(d) Estimated dollar value per year of services that will be purchased from non-Virginia companies within the locality	\$13,200,000	
7.	Estimated number of regular employees on year round basis	750	
8.	Average annual salary per employee	\$154,000	

Vice Chairman, Industrial Development Authority of the City of Alexandria