## Southern Towers Affordable Housing Proposal

- Southern Towers has proposed four affordable housing options for the City to review. Those options are detailed below. Based on an analysis of the number of units and NPV Staff recommends Option 2 (105 units with efficiencies at 55\% AMI and all other unit sizes at 60\% AMI)
- Table 1 shows the comparison between the current market rents and the restricted rents at the various percentages AMI proposed in the Southern Towers Options.
- Table 2 shows the specific distribution of each option provided by Southern Towers and the Net Present Value of each Option (Assumptions: Market Rent growth rate $=3 \%$; Restricted Rent growth Rate $=2 \%$; Discount Rate $=3 \%$, Affordability would begin in 2014 and remain restricted for 10 Years.)


## Affordability Options

100 Units
53 Efficiencies at 55\% AMI
41 1BRs at $60 \%$ AMI
5 2BRs at $60 \%$ AMI
13 BRS at $60 \% \mathrm{AMI}$
105 Units
56 Efficiencies at 55\% AMI
44 1BRs at $60 \%$ AMI
4 2BRs at $60 \%$
13 BRs at $60 \%$
125 Units
68 Efficiencies at $55 \%$ AMI
44 1BRs at $60 \%$ AMI
8 2BR at $75 \%$ AMI
5 3BR at $75 \%$ AMI
135 Units
68 Efficiencies @ 55\% AMI
48 1BRs @ 75\% AMI
13 2BRs @ 75\% AMI
6 3BRs @ 75\% AMI

| Table 1. Southern Towers Avg. Market Rents vs. Proposed Restricted Rents |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | ST Current <br> Avg. Market* | $55 \%$ AMI | $60 \%$ AMI | 75\% AMI |
| Efficiency | $\$ 995$ | $\$ 1,035$ | N/A | N/A |
| $\mathbf{1 ~ B R ~}$ | $\$ 1,260$ | N/A | $\$ 1,209$ | $\$ 1,512$ |
| $\mathbf{2 ~ B R ~}$ | $\$ 1,630$ | N/A | $\$ 1,452$ | $\$ 1,814$ |
| $\mathbf{3 ~ B R}$ | $\$ 1,885$ | N/A | $\$ 1,677$ | $\$ 2,096$ |
| *As provided by Southern Towers and Confirmed by City Rent Survey |  |  |  |  |


| Table 2. NPV of Southern Tower Affordable Housing Options |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Options | OBR Units | 1BR units |  | 2BR Units |  | 3BR Units | Total | NPV |  |
|  | $\mathbf{5 5 \%}$ | $\mathbf{6 0 \%}$ | $\mathbf{7 5 \%}$ | $\mathbf{6 0 \%}$ | $\mathbf{7 5 \%}$ | $\mathbf{6 0 \%}$ | $\mathbf{7 5 \%}$ |  |  |
| Option 1 | 53 | 41 | 0 | 5 | 0 | 1 | 0 | 100 | $\$ 844,214$ |
| Option 2 | 56 | 44 | 0 | 4 | 0 | 1 | 0 | 105 | $\$ 861,344$ |
| Option 3 | 68 | 44 | 0 | 0 | 8 | 0 | 5 | 125 | $\$ 739,282$ |
| Option 4 | 68 | 0 | 48 | 0 | 13 | 0 | 6 | 135 | $\$ 156,360$ |

