

City Manager Oral Report

State of the Economy



Agenda

- 1 National Economic Indicators
- **2** Local Economic Indicators
- 3 Alexandria Market Highlights
- 4 Where to Find Additional Resources





National Economic Indicators



Theme of uncertainty continues at the national level

- Unemployment is low but increasing
 - 4.4% as of June 2025*
 - 3.6% in June 2023*
 - Inflation is near the 2.0% Federal Reserve target but may not yet reflect the full effect of tariffs
 - 2.7% as of July 2025*

Jobs are flat but holding



- Job Openings The number and rate of job openings were little changed at 7.2 million and 4.3 %, respectively, in July 2025.*
- Hires The number and rate of hires were unchanged at 5.3 million and 3.3 %, respectively, in July 2025.*
- Separations The number and rate of total separations were unchanged at 5.3 million and 3.3 %, respectively, in July 2025.*



National Economic Indicators



Consumer confidence is weakening which could impact economic activity

- Index of Consumer Sentiment
 - Decrease of 5.7% from July to August 2025*
- **Current Economic Conditions**
 - Decrease of 9.3% from July to August 2025*
- Index of Consumer Expectations
 - Decrease of 3.1% from July to August 2025*
 - Looming Federal Government Shutdown
 - September 30



Local Economic Indicators

Residential real estate property remains strong*

- Based on data from the July 2025 Multiple Listing Service, the number of real estate sales is down slightly from the prior year, at 174 compared to 183.
- The median sales price is up 5.38%
- The market remains strong with average days on market at 23 days (44% sold within 10 days).

 - As of July, there were 308 active listings, up almost 44% over the prior year.



Local Economic Indicators

Employment status of Alexandrians changed while number of jobs in the City are constant



Unemployment

• 3.6% in 2025 which is a slight increase from 2.5% in 2024

Jobs



 Total employment in the City in the first quarter of 2025 was 80,127 which was nearly unchanged compared to the same quarter of 2024 at 80,746.

	UNEMPLOYMENT RATE						
	2021	2022	2023	2024	2025		
Alexandria*	4.6%	2.3%	2.2%	2.5%	3.6%		
Commonwealth of Virginia*	4.0	2.5	2.5	2.8	3.9		
United States*	5.9	3.6	3.6	4.1	4.4		

^{*}As of June each year. Figures are not seasonally adjusted.



Alexandria Market Highlights



Commercial office vacancy is well above norms

Q2 2025

Vacancy Rate	21.6%	
Net Absorption	-29,313 SF	
Inventory	18,923,031 SF	

Alexandria Office Market Statistics by Submarket Q2 2025

SUBMARKET	VACANCY RATE	NET ABSORPTION	INVENTORY	
Old Town	14.3%	-26,860 SF	7,670,164 SF	
Carlyle	29.1%	32,377 SF	1,881,912 SF	
Potomac Yard	0.9%	33,488 SF	991,041 SF	
West End	18.6%	-12,630 SF	1,894,861 SF	



 Overall vacancy rate up 0.5% since year end 2024, and significantly from 12/2023 rate of 15.3%



 Alexandria vacancy rate slightly lower than regional vacancy rate of 23%



 Negative net absorption means more space was vacated than leased



 Variability in vacancy throughout Alexandria neighborhoods, with highest concentration in Carlyle



Alexandria Market Highlights



High occupancy in Alexandria retail spaces

- Old Town retail
 vacancy rate 5.8%
 compared to
 12.3% vacancy in
 Washington, DC
- 6.3% increase in foot traffic year-over-year in Del Ray





- Regular State of the Economy Updates at future meetings
- More local information available online at <u>www.AlexandriaEcon.org</u>
- The most recent biannual report, covering the first half of the calendar year, was released September 8th

CITY OF
ALEXANDRIA
MID-YEAR
MARKET REPORT
2025