Eisenhower West/Landmark Van Dorn Developer Contributions Policy Proposal

Discussion Item

City Council (March 16, 2024)





2018 Policy approved to assist in funding the recommended infrastructure and mitigate impacts of new development.

Catalyst projects pay a lower rate of \$3.57/sf (2024\$) to help incentivize redevelopment in the short-to-mid-term.

Existing EWLVD Contribution Policy (2018)

Catalyst rates are applied to the first **3M** sf of approved development.

Non-catalyst projects pay a higher rate of \$8.34/sf (2024\$).

Per adopted policy, City Council has ability to change contribution rate based on cost of necessary infrastructure and market conditions.

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Approximately 2.5M sf has been approved



Approximately 500k sf remains in Catalyst Phase



70% of the next project anticipated for public hearing will be subject to the Catalyst rate, 30% will be subject to the Non-Catalyst rate



Any subsequent projects will be subject to 100% of the Non-Catalyst rate

Development Status – Catalyst Phase Nearly Complete



The higher catalyst rate is about to be implemented because approved development has nearly met the 3M sf threshold.

Why is a review/ update of the policy needed?

Economic conditions remain a challenge for new development.

Anticipated infrastructure projects have changed due to new funding sources or project adjustments, so total funding is reduced.

Planned future steps to include a comprehensive update for all SAP contribution policies, which will have a full public review process.

P	roject	Council approval	SF	Notes	Estimated contribution at time of approval	ALIO.
	isenhower Retail DSUP2020-10022)	11/14/20	9,000	Not moving forward (\$27K)		
49	ri Pointe Homes, 901 Eisenhower Ave DSUP2020-10035)	3/13/21	314,000	Under construction	\$965,000	
59	andmark Overlook, 999 Stevenson DSUP2019-0039)	2/12/22	726,000	In final site plan	\$2,266,000	
N 1,	Vest End/Landmark Mall Site (Blocks E, G, K) (DSUP2022- .0015, 16, & 17)	12/17/22	1,500,000	Max of \$3M per 2021 Landmark Development Agreement	\$3,000,000	
To	otal		2,549,000		\$6,230,000	

Projects approved

Contributions received to date: \$0

to date with

catalyst rate

Staff Proposal



• Raise the catalyst threshold from 3 million to 4 million square feet

Background

- Estimated costs for public improvements \$259M or \$359M (2018\$)
- Recommended improvements were grouped into three categories based on their recommended funding sources and timing.
 - Category 1 improvements \$83M or \$183M (2018\$)
 - Multimodal Bridge or Van Dorn Bridge widening \$151M or \$51M
 - Van Dorn Bridge Pedestrian Improvements \$5.3M
 - Backlick Run Park Improvements \$12M
 - Eisenhower Avenue Straightening/ Realignment \$13M
 - Spot Improvements at various intersections \$2.5M
 - Category 2 improvements \$74M (2018\$)
 - West End Transitway
 - Category 3 improvements \$101M (2018\$)
 - High Street Bridge \$50M
 - Farrington Connector \$51M
- Projected net new square footage from redevelopment: 9M sf

- Policy recommends three sources of funding for the improvements:
 - Developer contributions through new redevelopment of 9M nsf (\$51M)
 - City incremental tax revenue (20%) as budgeted through the CIP (\$38-\$45M)
 - Federal and state grant funding
- Developer contribution amounts were determined by apportioning some of the costs of improvements to the projected net new square footage of 9M nsf
 - Estimated contributions from development \$51M (2018\$)

Note: High Street Bridge superseded by at-grade intersection – per Landmark planning process



Thank you!