



CITY OF ALEXANDRIA
Office of Climate Action

Publicly Accessible Electric Vehicle Charging Franchise Agreement – Receipt and Referral of Bids

September 24, 2024
City Council Legislative Session





Franchise Overview

- ▶ Publicly accessible EV chargers installed on City property at no cost to the City
- ▶ At least 10-year term, with options for successive 5-year renewals
- ▶ Vendor will own, operate, finance chargers
- ▶ Revenue potential for City



Bids Received

- ▶ Blink
- ▶ Greenspot
- ▶ LQ Contracting
- ▶ OBE Power
- ▶ Shell



Recommendation

1. Receive the names of the bidding companies that submitted bids to the City in accordance with the terms and specifications outlined in the Ordinance adopted by City Council on July 2, 2024;
2. Request and receive any additional bids from any potential bidders at City Council's September 24, 2024 meeting;
3. Refer bids to the City Manager for evaluation, review, and consideration in the manner prescribed by law, including the negotiation of a franchise agreement with the preferred bidder; and
4. Direct the City Manager to recommend to City Council, as soon as feasible, a firm to be awarded a Public EVSE Franchise by City Council.