

# Alexandria Transit Company Board Member Application

Board Vacancy Application

Applications will be accepted until close of business Friday, December 29, 2023.



Date of Application \*

MM DD YYYY

12 / 29 / 2023

Name \*

First and last name

Arish Gajjar

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Email \*

[REDACTED]

Phone number \*

[REDACTED]

Home Address \*

[REDACTED] Alexandria VA 22314

The Alexandria Transit Company Board of Directors meets on the second Wednesday of each month at 5:30 pm from September through June.

Human Rights/Non-Discrimination Statement: We do not discriminate against qualified applicants based on Race, Color, Sex or Gender, Religion, Ancestry, National Origin, Marital Status, Age, Disability, Sexual Orientation, Gender Identity, Transgender Status or Veteran Status.

Gender \*

Male ▼

Ethnicity \*

Asian or Pacific Islander ▼

Disability \*

No, I do not have a disability ▼

How long have you lived in the City of Alexandria? \*

2 years \_\_\_\_\_

Are you a transit user? If so, which transit services do you use?

Alexandria Transit Agency/DASH Bus

WMATA Bus

WMATA Rail

Fairfax Connector

Arlington Transit

DC Circulator

Other: \_\_\_\_\_

How did you learn of the Board vacancy for which you are applying?

- DASH Website
- Other website
- Newspaper
- Community or Civic Group
- DASHBus Facebook
- DASHBus Twitter
- Alexandria eNews
- Referred by DASH employee or other commission/board
- City of Alexandria Website
- Other: .....

Education (Degree(s), Certifications, or any other relevant education) \*

Please list certificates, diploma, degrees. Please include dates and major.

MBA, Specialization in Finance from American University (2006), JD from American University (2005), BA in Economics and Political Science from Syracuse University (2002)  
.....

Work Experience \*

Please list your work experience from the past 10 years, and any earlier experience you wish to have considered. Please include dates, employer, and title of any offices held.

Please see a copy of my resume, attached.  
.....

### Civic and Professional Memberships

Please include dates and offices held

N/A

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### Public Boards and Commissions

Please include dates, name of board or commission, and title of any office held.

DASH Advisory Committee (August 2022 – Present)

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### Statement of Interest/Why you should be appointed? (1500 characters or less) \*

One of the first things I did when moving to Alexandria was to pursue an opportunity presented to me to join the DASH Advisory Committee (DAC). Throughout my life, I have used-- and in some cases relied upon-- public transportation, including the DC Metro, New York MTA, London Underground and now, the DASH bus. I see public transportation as fundamentally important to supporting communities, including by enabling access to resources and economic development opportunities, promoting equity and advancing climate change initiatives. As a member of the DAC, I have taken particular interest in issues of ensuring greater access to DASH (e.g., the Duke Street In Motion project) and promoting the adoption and usage of public transportation by community members (e.g., discussions and recommendations regarding ridership). Over the past 10 years, I have worked as a legal professional and executive within three public companies of significantly different sizes. These roles have regularly required me to balance the interests of a range of stakeholders in order to achieve business objectives while reducing risk and supporting operations. If considered for a position on the ATC Board, I would continue to focus on the compelling community interests noted above within the confines of the practical considerations involved in operating and funding ATC.

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Have you applied for a position on a City Board, Commission, Committee, or Authority in the past six months? \*

Yes

No

Please state the name of the Boards for which you have applied. \*

.....

Are you currently a member of a City or other Agency Board, Commission, Committee or Authority? \*

Yes

No

Please list which one and dates. \*

DASH Advisory Committee (August 2022 – Present)

.....

Are you now paid by the City of Alexandria or another transit or transportation agency? \*

Yes

No

Please state your job title, agency/department and describe your duties. \*

.....

Do any of your immediate relatives or business associates currently serve the Alexandria Transit Company or the City of Alexandria in any capacity? \*

Yes

No

Please explain. \*

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### References

References (Please list the names and addresses of four references that you have contacted and support your application.) \*

I have not contacted any references in support of my application, but would be happy to provide references that meet the criteria sought by the ATC Board at a later date.

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Is there any other information that you would like to have considered?

Thank you for your time and consideration

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Submit your cover letter or resume

 Arish Gajjar - Res...

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# ARISH GAJJAR

| ALEXANDRIA, VA 22314

## PROFESSIONAL EXPERIENCE

**Viant Technology** Alexandria, VA (Remote)  
Senior Vice President, Deputy General Counsel 2022 – Present

Deputy General Counsel of a Nasdaq-listed technology company with primary oversight of all commercial transactions and secondary oversight over securities, M&A, privacy, product, HR, litigation, intellectual property and other legal matters.

- Serve as a member of Viant's Operating Council, a committee of senior executives tasked with ensuring cross-functional collaboration and accountability to track and meet company goals.
- Advise on all aspects of Viant's sustainability goals, including Adtricity, an industry-first program to help manage the substantial carbon footprint of digital advertising.
- Implement company-wide compliance practices and policies.
- Oversee contracting with over 1000 clients, suppliers and vendors. Partner with the heads of Sales and BD to adopt approaches to streamline transactions while reducing risk exposure.
- Work with the C-suite to evaluate potential M&A opportunities and other corporate transactions.

**The Trade Desk** New York, NY  
*Lead Director and Associate General Counsel* 2021 – 2022  
*Senior Director and Senior Counsel; Counsel* 2017 – 2021

Serve on a team of 45 legal professionals in a high-growth, Nasdaq-listed global advertising technology and data company. Very fortunate to have been promoted twice during my time at TTD.

- Contribute to the rapid growth of TTD's core business by structuring, drafting and negotiating agreements with US, EMEA and APAC advertisers and ad agencies, and preparing sales materials and trainings. Selected transactions include:
  - A partnership to build and host a demand-side ad tech platform for Walmart's media business.
  - An exclusive partnership with a Publicis Groupe company to enable monetization of its customer loyalty data.
  - Large-scale incentive agreements with Fortune 500 restaurant, food and beverage, pharma, and hospitality brands.
- Oversee (i) company-wide software and infrastructure procurement, (ii) legal department operations, and (iii) day-to-day matters related to two of TTD's largest clients, a global advertising holding company and a global CPG brand.
- Work side-by-side with senior executives to address a range of complex business, legal, operational and strategic matters. Serve as the primary legal partner to the SVP of Engineering and a VP of Client Development.
- Directly manage six professionals; serve on the legal department leadership committee.
- Support a wide variety of other matters, including negotiating agreements with inventory and data suppliers, providing commercial product counsel for a significant product expansion, establishing export and sanctions compliance processes, working cross-functionally to streamline commercial processes, and reviewing marketing materials and communications.
- Regularly deliver presentations, including two company-wide presentations to audiences of over 2000 colleagues.

**Time Warner Cable/Charter Communications** Herndon, VA  
*Associate Counsel* 2013 – 2016  
*Attorney* 2012 – 2013

Advised enterprise-wide operations, finance, engineering, marketing, procurement, product and sales teams as a member of TWC's commercial legal team.

- Counseled decision-makers on risks; collaborated with legal and business professionals to resolve finance, operational, regulatory and tax issues.
- Supported B2B sales growth from \$1.5B to \$3.3B in annual revenue by negotiating services agreements across all sales channels, advising on the launch of customer-facing initiatives, and presenting contracting policies to sales teams.
- Drafted and negotiated a variety of procurement agreements with vendors.
- Created and updated form agreements and documents to meet evolving business needs.
- Co-managed summer legal internship program; planned group team-building events.

**Dow Lohnes/Cooley** Washington, DC  
*Corporate/M&A Associate* 2007 – 2011

Advised clients in the telecoms, media and technology industries on corporate transactions, including mergers, acquisitions, divestitures and financings, and general corporate matters, including corporate governance and securities law compliance. Selected transactions include the representation of:



- One of two final bidders for the Chicago Cubs and Wrigley Field.
- Cox Enterprises in its \$300M acquisition of Adify, a digital advertising company.
- Media General in its \$100M divestiture of five TV stations.
- Drafted and participated in the negotiation of M&A agreements (merger, stock purchase and asset purchase), schedules and ancillary transaction documents, such as term sheets, escrow agreements and side letters.
- Maintained client compliance with corporate and securities laws by researching and advising on state and federal laws and regulations; drafting corporate documents, such as operating agreements, bylaws, and board resolutions; and preparing periodic reports and other securities filings.

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#### EDUCATION AND CERTIFICATIONS

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**American University** Washington, DC  
*MBA (Specialization in Finance)* 2006  
*JD* 2005

- Student Body President and Student Commencement Speaker.
- Co-Founder, The Business Law Brief (2005 American Bar Association “Magazine of the Year”).
- Student Representative, American University Board of Trustees.

**Syracuse University** Syracuse, NY  
*BA (Economics and Political Science)* 2002

- Student Body Vice President.
- International Economics Honor Society.

**Certifications:** Harvard Business School Online: Certificate in Management Essentials (2020); Trade Desk Edge Academy: Marketing Foundations (2018).

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#### ADDITIONAL EXPERIENCE

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**Alexandria Transit Company** Alexandria, VA  
*Member, DASH Advisory Committee* 2022 – Present  
 Serve as a member of the DASH Advisory Committee providing input on DASH rider-related issues to foster communication between the Alexandria community and the Alexandria Transit Company with respect to DASH.

# Alexandria Transit Company Board Member Application

Board Vacancy Application

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Date of Application \*

MM DD YYYY

12 / 26 / 2023

Name \*

First and last name

Kursten Phelps

Email \*

[REDACTED]

Phone number \*

[REDACTED]

Home Address \*

[REDACTED], Alexandria, VA 22304

The Alexandria Transit Company Board of Directors meets on the second Wednesday of each month at 5:30 pm from September through June.

Human Rights/Non-Discrimination Statement: We do not discriminate against qualified applicants based on Race, Color, Sex or Gender, Religion, Ancestry, National Origin, Marital Status, Age, Disability, Sexual Orientation, Gender Identity, Transgender Status or Veteran Status.

Gender \*

Female ▼

Ethnicity \*

White or Caucasian ▼

Disability \*

No, I do not have a disability ▼

How long have you lived in the City of Alexandria? \*

9.5 years

Are you a transit user? If so, which transit services do you use?

Alexandria Transit Agency/DASH Bus

WMATA Bus

WMATA Rail

Fairfax Connector

Arlington Transit

DC Circulator

Other: .....

How did you learn of the Board vacancy for which you are applying?

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- Community or Civic Group
- DASHBus Facebook
- DASHBus Twitter
- Alexandria eNews
- Referred by DASH employee or other commission/board
- City of Alexandria Website
- Other: .....

Education (Degree(s), Certifications, or any other relevant education) \*

Please list certificates, diploma, degrees. Please include dates and major.

Juris Doctor with International and Comparative Law Certificate, Washburn University School of Law, May 2010

Bachelor of Science. Journalism, University of Kansas, May 2002.

Bachelor of Arts. Spanish & Portuguese, University of Kansas, May 2002.

Bachelor of Arts, Latin American Studies, University of Kansas, May 2002.  
.....

## Work Experience \*

Please list your work experience from the past 10 years, and any earlier experience you wish to have considered. Please include dates, employer, and title of any offices held.

July 2021-Present: Office of Policy & Strategy, United States Citizenship and Immigration Services, Policy Analyst, International Humanitarian Affairs Branch, Humanitarian Affairs Division  
October 2020-July 2021: American Bar Association Commission on Immigration, Director of Legal Programs and Operations  
April 2017-October 2020: Tahirih Justice Center, National Co-Director of Client Advocacy (Legal) [Job Title Changed from National Director of Legal & Social Services in 2020]  
July 2015-March 2017: Tahirih Justice Center, Greater Washington D.C. Office, Managing Attorney  
January 2014-July 2015: Tahirih Justice Center, Greater Washington D.C. Office, Senior Immigration Staff Attorney  
July 2013-January 2014: Tahirih Justice Center, Greater Washington D.C. Office, Staff Immigration Attorney  
October 2010-July 2013: Kansas Coalition Against Sexual and Domestic Violence, Immigration Project Attorney

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## Civic and Professional Memberships

Please include dates and offices held

DASH Advisory Committee, Member (2023-present)  
Patrick Henry K-8 School Parent-Teacher Association, Vice President (2023-2024)  
Patrick Henry K-8 School Parent-Teacher Association, Diversity, Equity & Inclusion Co-Chair (2022-2023)  
Wakefield-Tarleton Civic Association, Vice President (2023-present)  
Wakefield-Tarleton Civic Association, Member (2015-present)  
American Immigration Lawyers Association National VAWA/T/U Committee Vice Chair (2020-2021)  
American Immigration Lawyers Association National VAWA/T/U Committee Member (2019-2021)  
American Immigration Lawyers Association National Pro Bono Committee Member (2019-2020)  
American Immigration Lawyers Association DC-Baltimore Chapter WAS Liaison Committee (2017-2020)  
National Association of Pro Bono Professionals member (2019-2021)  
Washington Council of Lawyers member (2018-2021)

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## Public Boards and Commissions

Please include dates, name of board or commission, and title of any office held.

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Statement of Interest/Why you should be appointed? (1500 characters or less) \*

Effective, equitable, and sustainable bus transit is vital to a thriving community. As a regular bus rider myself, I am a strong supporter of DASH's essential role in serving residents, workers, and visitors.

I have a range of skills and experiences that would make me a suitable board member. Since July 2023, I have had the honor of serving on the DASH Advisory Committee, providing me greater opportunities to raise awareness of DASH, as well as giving me greater insight into the DASH system and important bus transit matters facing the City of Alexandria.

I worked in the nonprofit sector for more than a decade, contributing to regular grant application, management, and reporting cycles, including accountability for a portfolio of more than \$3 million in local, state, and federal grant funding. I also have experience reviewing, monitoring, and approving contracts, budgets and budget modifications.

Nowhere is the rich tapestry of the community more evident than on the bus, which serves so many from different backgrounds and varying needs. DASH is a strong example in the Greater DC metro area of the value of strong bus transit, and the ATC Board plays a critical role in DASH making efficient use of its resources and to ensure it continues to provide safe, reliable, convenient, comfortable and courteous service. As an enthusiastic DASH rider and DAC member, I would be honored to serve on the ATC Board to further serve one of Alexandria's most important resources.

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Have you applied for a position on a City Board, Commission, Committee, or Authority in the past six months? \*

Yes

No

Please state the name of the Boards for which you have applied. \*

---

Are you currently a member of a City or other Agency Board, Commission, Committee or Authority? \*

Yes

No

Please list which one and dates. \*

---

Are you now paid by the City of Alexandria or another transit or transportation agency? \*

Yes

No

Please state your job title, agency/department and describe your duties. \*

---

Do any of your immediate relatives or business associates currently serve the Alexandria Transit Company or the City of Alexandria in any capacity? \*

Yes

No



Please explain. \*

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## References

References (Please list the names and addresses of four references that you have contacted and support your application.) \*

1. Jim Durham, [REDACTED], Alexandria, VA 22304
  2. Alex Goyette, [REDACTED], Alexandria, VA 22304
  3. Heather McCue, [REDACTED], Alexandria, VA 22304
  4. Nicole Radshaw, [REDACTED] Alexandria, VA 22304
- 

Is there any other information that you would like to have considered?

Thank you for considering my application.

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Submit your cover letter or resume



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# KURSTEN ANDREA PHELPS

SHE/HER/ELLA

██████████ · ALEXANDRIA, VA 22304 · ██████████ · ██████████

## WORK HISTORY

### **OFFICE OF POLICY & STRATEGY, UNITED STATES CITIZENSHIP & IMMIGRATION SERVICES**

**5900 Capital Gateway Drive, Camp Springs, MD 20746**

#### **Policy Analyst, International Humanitarian Affairs Branch, Humanitarian Affairs Division**

July 2021-present

- Develop and draft regulations and internal and external policy on a range of humanitarian migration portfolios.
- Engage regularly with stakeholders on a range of humanitarian migration portfolios.
- Co-chair the Department of Homeland Security's department-wide Council on Combating Gender-Based Violence subcommittee for outreach, training and strategy.
- Office of Policy & Strategy Exemplary Achievement Award (2023)
- USCIS Director's Compass Award (Team Award) (2023)

### **AMERICAN BAR ASSOCIATION, COMMISSION ON IMMIGRATION**

**1050 Connecticut Avenue, NW, Washington, D.C. 20036**

#### **Director of Legal Programs and Operations**

October 2020-July 2021

- Oversaw the Commission's offsite projects -- Pro Bono Asylum Representation Project (ProBAR) in Harlingen, TX, Immigration Justice Project in San Diego, CA, and Children's Immigration Law Academy in Houston, TX -- to address programmatic, staffing, administrative, financial, and operational needs.
- Ensured accurate and effective management and compliance of state and federal grants and federal subcontracts for direct services, including proposal development, monitoring, reporting, and close-out, in collaboration with Commission director and project staff.
- Contributed to argument development, review and edits of an amicus brief before the U.S. Supreme Court.
- Assisted Commission director, policy attorney, and project directors with analysis of immigration policies, practices, and trends, and contributed to drafting and editing of policy advocacy materials and assessment of impact litigation opportunities.
- Developed, launched, and managed Commission blog to elevate discussion of key immigration policy issues and to highlight the work of the Commission and its projects.
- Managed high-level projects to develop strategic communications for Commission offsite projects, and contribute to other strategic planning processes.

### **TAHIRIH JUSTICE CENTER**

**6400 Arlington Boulevard, Suite 400, Falls Church, VA 22042**

#### **Co-Director of Client Advocacy (Legal)** [Title changed from Director of Legal & Social Services in 2020]

April 2017-October 2020

- Ensured quality and consistency of direct client immigration legal services, family law services, and supportive social services to an average of 1,300 clients and 800 brief services humanitarian immigration clients across Tahirih's five program office sites per year.
- Researched, developed, and implemented a strategic plan to deepen integration and improve holistic, cross-disciplinary client services within an innovative interdisciplinary representation model.
- Developed and updated client services policies, procedures, protocols, and staff training to assure ethical, competent, trauma-informed, client-centered services.

- Provided ongoing legal technical assistance, training and support to staff attorneys, DOJ accredited representatives, paralegals, and social services staff on immigration law, policy and practice related to humanitarian immigration relief.
- Collaborated with policy advocates and litigation attorneys to analyze immigration policy, including proposed and published regulations, proposed legislation, and agency policy memos, with a focus on VAWA, T and U nonimmigrant status, SIJS, asylum, and other humanitarian immigration relief, including primary authorship on an organizational comment in response to proposed Department of Justice Recognition and Accreditation Program forms.
- Maintained and updated organizational access to research and resource materials, including LexisNexis and internal shared drive.
- Held overall accountability for Tahirih's pro bono program, including development and maintenance of national partnerships, providing monthly training and resources to pro bono attorneys.
- Provided technical assistance and training to external parties and audiences, including local, regional, and national audiences.
- Regularly led internal agency stakeholder meetings and participated in external coalition and stakeholder meetings.
- Monitored and evaluated legal and social services, including internal and external monitoring reports, client feedback loops, and training and pro bono attorney feedback loops.
- In coordination with the Chief of Programs, assured appropriate legal risk management procedures and took appropriate action to address conflicts of interest and other ethics issues as they arise.
- Maintained Tahirih's organizational web-based case management database and related policies and procedures.
- Managed National Government Grants Manager and National Data and Reporting Associate, successfully managing a portfolio of more than \$3 million in local, state, and federal government grant funding.

### **Managing Attorney, Greater Washington D.C. office**

July 2015-March 2017

- Directly managed a six-member legal team providing direct case supervision on affirmative and defensive asylum claims, withholding of removal claims, VAWA self-petitions, U and T nonimmigrant status petitions, battered spouse waivers, parole applications, and trauma-informed, client-centered services.
- Monitored legal department services against annual goals and multiple grant metrics.
- Developed and implemented changes to legal department processes to enhance efficiency and improve quality of services.
- Coordinated, developed curricula, and conducted local, regional and national training to pro bono attorneys, law enforcement, and other professionals on trauma-informed services and immigration relief available for women and girls fleeing gender-based violence.
- Represented Tahirih on multiple regional immigration and gender-based violence victim services tasks forces and coalitions.
- Managed a continually growing pro bono attorney network.
- In consultation with the legal team and local director, led efforts to enhance and expand services, including principal accountability for clinics, signature projects with law firms, and community outreach efforts.
- Actively participated in cross-office projects to improve legal and social services.
- Contributed substantially to programmatic content in proposals for new and renewed funding, as well as grant and foundation reports.
- Maintained a caseload of more than 60 active cases, including affirmative and defensive asylum claims, VAWA self-petitions, U and T nonimmigrant status petitions, battered spouse waivers, adjustments, and parole applications.

### **Senior/Immigration Staff Attorney, Greater Washington D.C. office**

July 2013-June 2015

- Provided direct legal representation to immigrant women and girls fleeing gender-based violence in immigration matters, including affirmative and defensive asylum claims, withholding of removal claims, VAWA self-petitions, U and T nonimmigrant status petitions, battered spouse waivers, parole applications, and adjustment of status applications.

- Provided training to pro bono attorneys, law enforcement, and other professionals on humanitarian immigration relief available for gender-based violence survivors.

## **KANSAS COALITION AGAINST SEXUAL AND DOMESTIC VIOLENCE**

634 SW Harrison St, Topeka, KS 66603

### **Immigration Project Attorney**

October 2010-July 2013

- Represented immigrant victims of domestic and sexual violence in immigration matters, including VAWA self-petitions, U and T nonimmigrant status petitions, battered spouse waivers, Deferred Action for Childhood Arrivals, and withholding of removal cases.
- Represented immigrant victims in family law matters, including divorce, custody, international parental abduction and protection from abuse order matters.
- Provided legal technical assistance, research, and case consultation to attorneys on issues impacting victims in immigration and family law matters.
- In collaboration with a small team, developed and implemented an LAV-funded direct legal services program that leveraged relationships and referrals from 29 local domestic violence/sexual assault advocacy programs throughout the state.
- Recruited, trained, and supported pro bono and low bono attorneys representing immigrant survivors.
- Developed training curriculum and provided training and technical assistance to attorneys, victim advocates, law enforcement, and allied professionals on immigration remedies and other issues affecting noncitizen victims and their families.
- Developed written guides, manuals, and other tools for advocates, attorneys, and allied professionals on issues relevant to immigrant violence survivors.
- Managed a statewide network of more than 100 professionals working with immigrant violence survivors, including attorneys, victim advocates, law enforcement, students, health professionals, and other allied professionals.
- Contributed to grant proposals and reports. Monitored all metrics for two federal grants.

### **SERVICE AND MEMBERSHIPS**

- DASH Advisory Committee Member (2023-present)
- Wakefield-Tarleton Civic Association
  - Vice President (2023-present)
  - Member (2015-present)
- Patrick Henry K-8 School Parent-Teacher Association
  - Vice President (2023-2024)
  - Diversity, Equity & Inclusion Co-Chair (2022-2023)
- American Immigration Lawyers Association
  - National VAWA/T/U Committee Vice Chair (2020-2021)
  - National VAWA/T/U Committee Member (2019-2021)
  - National Pro Bono Committee Member (2019-2020)
  - DC-Baltimore Chapter Washington Field Office Liaison Committee Member (2017-2020)
- National Association of Pro Bono Professionals member (2019-2021)
- Washington Council of Lawyers member (2018-2021)

### **SELECTED TRAININGS, PRESENTATIONS, AND ARTICLES**

#### **Selected National Audience Trainings**

- Advanced Issues in T Visas and T Visa Adjustments, 2021 American Immigration Lawyers Association Annual Conference

- Updates on USCIS U visa Blank Space Processing Policy, webinar co-sponsored by ASISTA and Tahirih Justice Center, July 24, 2020
- Shutting Doors: How the U.S. is Poised to End Asylum & Turn Its Back on the Persecuted, national webinar co-sponsored by the ABA Commission on Immigration, Commission on Domestic and Sexual Violence, and Section of Civil Rights and Social Justice, June 23, 2020
- Building Bridges to Safety: Interdisciplinary Legal Advocacy for/with Immigrant Survivors, presented at the National Sexual Assault Conference, August 22, 2019, and at the National Coalition Against Domestic Violence Conference, September 17, 2019
- Immigration Advocacy in Contentious Times, Law & Society Association Conference, May 31, 2019
- *Matter of A-B-* national pro bono webinar series, Trauma-Informed Interviewing to Get the Facts You Need, June 27, 2018
- Breaking Silos: Enhance Your Advocacy for Immigrant Survivors, DOJ Office of Violence Against Women Legal Assistance to Victims Grantee Conference, October 25, 2016
- Advanced VAWA CLE panel, Federal Bar Association Immigration Law Conference, May 16, 2015
- Trafficking and T Visas – CLINIC National Migration Conference, July 9, 2014

#### Selected Local and Regional Trainings

- Asylum Training and Mock Trial, co-sponsored by the Federal Bar Association Immigration Law Section and Tahirih Justice Center, October 26, 2018
- Vicarious Trauma and Ethics – AILA DC Chapter Conference, November 16, 2016
- Know Your Rights presentations for noncitizen families (various sessions and locations, including Fairfax County and City of Alexandria) – March 2017

#### Training for Government Agency and Contractor Staff

- U.S. Lawful Migration Pathways for Safe Mobility Initiative, Training for U.N. International Office on Migration personnel, multiple virtual and in-person sessions, August-December 2023
- Testimonial Evidence of Victims of Trauma in Immigration Proceedings, EOIR Immigration Judge Training Conference, August 16, 2016
- Humanitarian Relief for Victims of Violence – Training for DHS Ombudsman Office staff, December 9, 2014
- Immigrant Victims and the Dynamics of Domestic Violence – Training for USCIS AAO Humanitarian Unit and Vermont Service Center VAWA/T/U Unit staff, June 12, 2014

#### Selected Articles and Interviews

- Practice Advisory - Client-Centered Lawyering, prepared for 2020 AILA Annual Conference (panel canceled due to COVID-19 pandemic)
- Published Media Interview - Some Undocumented Immigrants Are Now Subject to 'Expedited Removal.' Here's What to Know, *Time Magazine*, July 23, 2019
- Blog Post - Resolve to Do Pro Bono – One Attorney's Experience, AILA Think Immigration Blog, January 13, 2020
- Article - It's Someone You Represent: Considerations for Immigration Attorneys Representing Survivors of Domestic and Sexual Violence, Kansas Bar Association Immigration Law Section Newsletter, Winter 2012

### **EDUCATION**

#### **WASHBURN UNIVERSITY SCHOOL OF LAW**, Topeka, KS, Juris Doctor, May 2010

- International and Comparative Law Certificate
- Kansas Association of Justice Raymond Spring Award (2010)
- Family and Immigration Law Clinic, Student Attorney
- Externship, Kansas Legal Services
- Summer Clerkship, UN High Commission for Refugees, Costa Rica
- Jessup International Moot Court Competition
- Human Rights Law Association, President

- American Civil Liberties Union, Vice President
- Hispanic American Law Students Association, Events Coordinator
- International Law Students Association

**UNIVERSITY OF KANSAS, Lawrence, KS**

B.S. Journalism, B.A. Spanish & Portuguese, B.A. Latin American Studies, May 2002

- Phi Beta Kappa Society
- Roy Howard National Collegiate Reporting Award
- William Randolph Hearst Journalism Award
- Editor-in-Chief, University Daily Kansan, Fall 2001

**LANGUAGES**

- Spanish - highly fluent with extensive experience writing, speaking, and interpreting professional settings
- Portuguese - conversational
- French - elementary

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Date of Application \*

MM DD YYYY

12 / 29 / 2023

Name \*

First and last name

Praveen Kathpal

---

Email \*

[REDACTED]

Phone number \*

[REDACTED]

Home Address \*

[REDACTED], Alexandria, VA 22305

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Gender \*

Male ▼

Ethnicity \*

Asian or Pacific Islander ▼



Disability \*

No, I do not have a disability ▼

How long have you lived in the City of Alexandria? \*

9 years

Are you a transit user? If so, which transit services do you use?

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WMATA Bus

WMATA Rail

Fairfax Connector

Arlington Transit

DC Circulator

Other: Any transit in places I travel to

How did you learn of the Board vacancy for which you are applying?

- DASH Website
- Other website
- Newspaper
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- DASHBus Twitter
- Alexandria eNews
- Referred by DASH employee or other commission/board
- City of Alexandria Website
- Other: .....

Education (Degree(s), Certifications, or any other relevant education) \*

Please list certificates, diploma, degrees. Please include dates and major.

- University of Virginia BA 2003 Economics, Cognitive Science
  - University of Virginia Darden School of Business MBA 2016
- .....

Work Experience \*

Please list your work experience from the past 10 years, and any earlier experience you wish to have considered. Please include dates, employer, and title of any offices held.

- VP of Market Applications, Fluence (previously AES Energy Storage), 2013-2018.
  - VP of New Business, The AES Corporation, 2019.
  - CEO, Motor, 2020-2023.
  - VP of Solution Innovation. The AES Corporation, 2023-Present.
- .....

## Civic and Professional Memberships

Please include dates and offices held

Energy Storage Association, Board of Directors, 2014-2018. Chair 2017-2018, Vice Chair 2016-2017, Secretary 2015-2016.

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## Public Boards and Commissions

Please include dates, name of board or commission, and title of any office held.

- Alexandria Environmental Policy Commission, 2016-2021. Chair 2019-2021, Vice Chair, 2017-2019.
  - Alexandria Energy and Climate Change Task Force, 2021-2023.
  - Alexandria Underground Transmission Line Working Group, 2018.
- 

## Statement of Interest/Why you should be appointed? (1500 characters or less) \*

I am a transit enthusiast, community volunteer, and business executive dedicated to climate action, and I'd like to extend that work by serving on the ATC board.

My wife and I moved to Alexandria in 2014 and feel lucky to raise our kids in a community where we can share our love of transit with them. We recently took the 34 bus to the boat parade and it was striking how well transit connects people to our vibrant community events. We are transit tourists and have shown our kids the buses in Edinburgh, London, and Miami Beach in the past year.

I chaired the Environmental Policy Commission in 2019 when Council adopted the Environmental Action Plan, setting ambitious goals to reduce greenhouse gas emissions. DASH plays a critical role by reducing single occupancy vehicle trips. While on the EPC I had the chance to ride on one of DASH's first electric bus tests and I'm excited to see that transition accelerate.

Professionally I build climate impact businesses and industries. I chaired the Energy Storage Association board during a leadership transition, hiring a new CEO to transform the organization. In my most recent role as CEO of Motor I served on the company's board so I know what it takes to prepare for and lead a strategic board discussion. Motor was founded to accelerate household EV adoption, so I'm familiar with the EV transition and operating an all-electric vehicle fleet.

I look forward to bringing my diverse experiences to ATC as we transform transit in Alexandria!

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Have you applied for a position on a City Board, Commission, Committee, or Authority in the past six months? \*

Yes

No

Please state the name of the Boards for which you have applied. \*

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Are you currently a member of a City or other Agency Board, Commission, Committee or Authority? \*

Yes

No

Please list which one and dates. \*

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Are you now paid by the City of Alexandria or another transit or transportation agency? \*

Yes

No

Please state your job title, agency/department and describe your duties. \*

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Do any of your immediate relatives or business associates currently serve the Alexandria Transit Company or the City of Alexandria in any capacity? \*

Yes

No

Please explain. \*

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## References

References (Please list the names and addresses of four references that you have contacted and support your application.) \*

- Justin Wilson, Mayor: [REDACTED]
  - Sarah Bagley, Councilmember: [REDACTED]
  - Jim Kapsis, former ATC board member: [REDACTED]
  - Kris Bahlke, COO, Motor: [REDACTED]
-

Is there any other information that you would like to have considered?

- I'm a long time fan of DASH's electrification efforts!

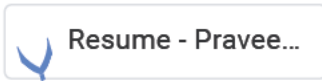
- I was interviewed by the media as a member of the public during DASH's February 2018 electric bus test. "Alexandria Transit Co. tests 'bus of the future'", DC News Now. <https://www.dcnnewsnow.com/news/local-news/virginia/alexandria-transit-co-tests-bus-of-the-future/>

- I won a gift bag from DASH for social media engagement in October 2021 during its campaign commemorating 1 year of electric bus service.

<https://x.com/praveenkathpal/status/1451230136297312261>

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Submit your cover letter or resume



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# PRAVEEN H. KATHPAL

[praveen@kathpal.name](mailto:praveen@kathpal.name) • [linkedin.com/in/praveenkathpal](https://www.linkedin.com/in/praveenkathpal) • 

## Clean Energy Executive

Passionate about accelerating economy-wide decarbonization, especially through clean energy and electric vehicles. Track record of success growing businesses and leading change in regulated industries. Experience working closely across large corporations, startups, and state/local government. Keen ability to build teams and execute through relationships.

## HIGHLIGHTS

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- ◆ Third member of a team that grew AES' energy storage business from an internal startup to a global industry-leader. Spun the business out into a joint venture which reached IPO.
- ◆ As Chair of the board of the Energy Storage Association, hired a CEO, and launched ESA's *Vision 2025* initiative. Led organization through 100% growth in 4 years on the board.
- ◆ Extensive public speaking and media experience: Keynote speaker, expert panelist; media appearances in newspaper, trade press, television, radio, and podcast. Strong professional relationships in the clean energy, utility, and policy/regulatory arenas.

## PROFESSIONAL EXPERIENCE

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### VICE PRESIDENT, SOLUTION INNOVATION, AES

NOV 2023 – PRESENT

*Arlington, Virginia*

Leader on the team which increases core business competitiveness through innovation and builds new, valuable businesses for AES.

### CEO, MOTOR (AN AES COMPANY)

JAN 2020 – JUN 2023

*Arlington, Virginia*

Founded and launched a company that accelerates consumer EV adoption.

- ◆ Raised \$5M+ of incubated investment from AES by achieving strategic milestones.
- ◆ Raced to nearly 20% market share of household EVs in our launch market, Indianapolis, after our first year of operation.
- ◆ Pioneered a new business model of channeling EV activations through an electric utility company program that brings an end-to-end experience to automotive customers, benefiting consumers and the grid.
- ◆ Built a team from scratch of entrepreneurial doers.

### VICE PRESIDENT, NEW BUSINESS, AES

JAN 2019 – DEC 2019

*Arlington, Virginia*

Leader on the AES Next team which creates, incubates, invests in, and grows startup businesses with transformative potential for AES.

- ◆ Established AES' electric mobility strategy which led to the creation of Motor.
- ◆ Co-created gigawatt-scale carbon free energy solutions alongside corporate customers.
- ◆ Advised founders of global young professionals network focused on building mission commitment across the company.

**VP, MARKET APPLICATIONS, FLUENCE**

JAN 2018 – DEC 2018

VICE PRESIDENT, ENERGY STORAGE MARKET DEVELOPMENT, AES

SEP 2007 – DEC 2017

*Arlington, Virginia*

Fluence is the leading supplier of battery energy storage solutions to utilities and industrial companies.

- ◆ Led a team responsible for identifying and opening global markets for energy storage opportunities with notable successes across the U.S., UK, Australia, and emerging markets. Domestic efforts included state legislation, state regulatory (PUC) proceedings, and changes to rules in electricity markets (ISO/RTO).
- ◆ Architected multi-stakeholder campaigns and coached team on their implementation; regularly interfaced with utility executives, government officials, NGO leaders, and international financial institutions as a credible, trusted voice.
- ◆ Contributed across disciplines in a “whatever it takes” entrepreneurial setting including sales, business development, project development, M&A, finance, strategy, media/PR, product development, technology evaluation, and recruiting.
- ◆ Achieved pioneering milestones in utility applications of battery energy storage: Led commercial development of largest project (100 MW/400 MWh) and first long-term utility contract in the industry; led technical validation of first megawatt-scale lithium-ion battery on an electric grid globally; led market and regulatory strategy for first batteries to operating in U.S. electricity markets.
- ◆ Patent author: *Frequency responsive charge sustaining control of electricity storage* (2010)

**CONSULTANT, ICF INTERNATIONAL**

JUN 2003 – AUG 2007

*Fairfax, Virginia*

Economic consulting practice in electric power markets.

- ◆ Applied economic fundamentals to long-term modeling of wholesale electricity markets for client engagements supporting \$1B+ of new investment and \$2B+ of asset sales.
- ◆ Forecasted long-term (20-30 year) power plant dispatch, optimal new power plant capacity additions, and prices of energy, capacity, emissions allowances, and renewable energy credits.
- ◆ Performed economic analysis of utility integrated resource planning (IRP) and RFP bid evaluation.

**INDUSTRY AND COMMUNITY LEADERSHIP****MEMBER, ALEXANDRIA CLIMATE CHANGE TASK FORCE**

2021 – PRESENT

Selected to serve on a community task force guiding the development of the City of Alexandria’s Energy and Climate Change Action Plan.

**CHAIR (2017-18), DIRECTOR, ENERGY STORAGE ASSOCIATION**

2014 – 2019

Launched *Vision 2025* market growth initiative, hired CEO, and participated in multiple strategic planning cycles. Prior to board service was a founding member of ESA’s advocacy function and hired its first policy director. Prior: Vice Chair, Secretary, Vice Chair of Advocacy Council.

**CHAIR (2019-20), COMMISSIONER, ALEXANDRIA ENVIRON. POLICY COMMISSION**

2016 – 2020

Selected by City Council to serve on commission that advises Council on clean energy and sustainability opportunities. As Chair, successfully led advocacy for City Council to adopt a target to reduce community-wide greenhouse gas emissions 50% by 2030. Spearheaded renewable energy, energy efficiency, and EV aspects of City’s Environmental Action Plan update.



**MEMBER**, U.S. DEPARTMENT OF COMMERCE RENEWABLE ENERGY AND ENERGY EFFICIENCY  
ADVISORY COMMITTEE 2016 – 2018

Appointed by U.S. Secretary of Commerce Pritzker to a two-year term on committee of clean energy  
leaders to advise on market access and trade issues.

## **EDUCATION**

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**M.B.A.**, UNIVERSITY OF VIRGINIA DARDEN SCHOOL OF BUSINESS 2014 –2016

*MBA for Executives Program*

Completed rigorous two-year curriculum while working full-time.

**B.A.**, UNIVERSITY OF VIRGINIA 1999 –2003

*Economics, Cognitive Science*