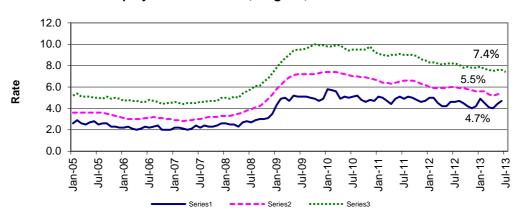
	Change on			
<b>Consumer Price Index</b> (CPI-U)	<b>Previous Year</b>			
for the Washington-Baltimore,				
DC-MD-VA-WV Area (as of July 2013)	1.9%			
For the United States (as of July 2013)	2.0%			
Core CPI-U (excludes food and energy)	1.7%			
(as of July 2013)				
(Source: U.S. Department of Labor, Bureau				
of Labor Statistics)				
<b>Unemployment Rates</b>	Current Month	Prior Month	Prior Year	
Alexandria (as of June 2013)	4.7%	4.4%	4.6%	
,	5.5%	5.3%	6.0%	
Virginia (as of June 2013)				
United States (as of July 2013) (Source, J. S. Donortment of Loher Bureau of Loher	7.4%	7.6%	8.2%	
(Source: U.S. Department of Labor, Bureau of Labor				
Statistics)				
Office Vacancy Rates	Current Quarter	Prior Quarter	Prior Year	
Alexandria	16.2%	16.2%	15.4%	
Northern Virginia	15.3%	15.0%	14.2%	
Washington, DC Metro area	13.0%	12.9%	12.2%	
(As of 2nd quarter 2013)				
(Source: CoStar)				
				Change on
	<b>Current Year</b>		<b>Prior Year</b>	<b>Previous Year</b>
New Business Licenses				
3 month trailing average	84		70	20.0%
(As of May 2013)				
(Source: Finance Department)				
Now Commencial Construction (analystics Amoutures				
New Commercial Construction (excluding Apartmen	<u>t Buildings) and Bu</u>	ilding Renovati	<u>ons</u>	
(Fiscal YTD as of June 2013)		ilding Renovation		
(Fiscal YTD as of June 2013) Number of new building permits	16	ilding Renovation	3	433.3%
(Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions)		ilding Renovation		433.3% 68.8%
(Fiscal YTD as of June 2013) Number of new building permits	16	ilding Renovation	3	
(Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions) (Source: Office of Code Administration)	16 \$50.8		3	
(Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions) (Source: Office of Code Administration)  New Multi-family Construction (including Apartment)	16 \$50.8		3	
(Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions) (Source: Office of Code Administration)  New Multi-family Construction (including Apartment (Fiscal YTD as of June 2013)	16 \$50.8 at & Condominium		3 \$30.1	68.8%
(Fiscal YTD as of June 2013)  Number of new building permits  Value of new building permits (\$ millions)  (Source: Office of Code Administration)  New Multi-family Construction (including Apartment (Fiscal YTD as of June 2013)  Number of new building permits	16 \$50.8 at & Condominium 1		3 \$30.1	68.8%
(Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions) (Source: Office of Code Administration)  New Multi-family Construction (including Apartment (Fiscal YTD as of June 2013)	16 \$50.8 at & Condominium		3 \$30.1	68.8%
(Fiscal YTD as of June 2013)  Number of new building permits  Value of new building permits (\$ millions)  (Source: Office of Code Administration)  New Multi-family Construction (including Apartment (Fiscal YTD as of June 2013)  Number of new building permits	16 \$50.8 at & Condominium 1		3 \$30.1	68.8%
(Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions) (Source: Office of Code Administration)  New Multi-family Construction (including Apartmer (Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions)  Residential Real Estate Indicators	16 \$50.8 at & Condominium 1		3 \$30.1	68.8%
(Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions) (Source: Office of Code Administration)  New Multi-family Construction (including Apartment (Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions)  Residential Real Estate Indicators Residential Dwelling Units Sold	16 \$50.8 at & Condominium 1 105 \$176.3		3 \$30.1 63 \$124.0	68.8% 66.7% 42.2%
(Fiscal YTD as of June 2013)  Number of new building permits  Value of new building permits (\$ millions) (Source: Office of Code Administration)  New Multi-family Construction (including Apartmer (Fiscal YTD as of June 2013)  Number of new building permits  Value of new building permits (\$ millions)  Residential Real Estate Indicators  Residential Dwelling Units Sold (Calendar YTD ending May 2013)	16 \$50.8 at & Condominium 105 \$176.3		3 \$30.1 63 \$124.0	68.8% 66.7% 42.2%
(Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions) (Source: Office of Code Administration)  New Multi-family Construction (including Apartment (Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions)  Residential Real Estate Indicators Residential Dwelling Units Sold	16 \$50.8 at & Condominium 1 105 \$176.3		3 \$30.1 63 \$124.0	68.8% 66.7% 42.2%
(Fiscal YTD as of June 2013)  Number of new building permits  Value of new building permits (\$ millions) (Source: Office of Code Administration)  New Multi-family Construction (including Apartmer (Fiscal YTD as of June 2013)  Number of new building permits  Value of new building permits (\$ millions)  Residential Real Estate Indicators Residential Dwelling Units Sold (Calendar YTD ending May 2013)  Median Residential Sales Price (As of May 2013)	16 \$50.8 at & Condominium 105 \$176.3		3 \$30.1 63 \$124.0	68.8% 66.7% 42.2%
(Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions) (Source: Office of Code Administration)  New Multi-family Construction (including Apartment (Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions)  Residential Real Estate Indicators Residential Dwelling Units Sold (Calendar YTD ending May 2013) Median Residential Sales Price (As of May 2013) (Source: Department of Real Estate Assessments)  Foreclosures	16 \$50.8 at & Condominium 105 \$176.3		3 \$30.1 63 \$124.0	68.8% 66.7% 42.2%
(Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions) (Source: Office of Code Administration)  New Multi-family Construction (including Apartmer (Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions)  Residential Real Estate Indicators Residential Dwelling Units Sold (Calendar YTD ending May 2013) Median Residential Sales Price (As of May 2013) (Source: Department of Real Estate Assessments)	16 \$50.8 at & Condominium 105 \$176.3		3 \$30.1 63 \$124.0	68.8% 66.7% 42.2%
(Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions) (Source: Office of Code Administration)  New Multi-family Construction (including Apartment (Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions)  Residential Real Estate Indicators Residential Dwelling Units Sold (Calendar YTD ending May 2013) Median Residential Sales Price (As of May 2013) (Source: Department of Real Estate Assessments)  Foreclosures	16 \$50.8 at & Condominium 105 \$176.3		3 \$30.1 63 \$124.0	68.8% 66.7% 42.2%
(Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions) (Source: Office of Code Administration)  New Multi-family Construction (including Apartment (Fiscal YTD as of June 2013) Number of new building permits Value of new building permits (\$ millions)  Residential Real Estate Indicators Residential Dwelling Units Sold (Calendar YTD ending May 2013) Median Residential Sales Price (As of May 2013) (Source: Department of Real Estate Assessments)  Foreclosures 3 month trailing average	16 \$50.8 at & Condominium 105 \$176.3 897 \$530,000		3 \$30.1 63 \$124.0 758 \$531,000	68.8% 66.7% 42.2% 18.3% -0.2%

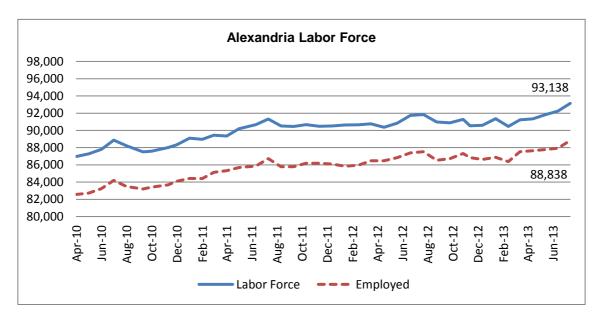




Source: U.S. Department of Labor, Bureau of Labor Statistics

Through July

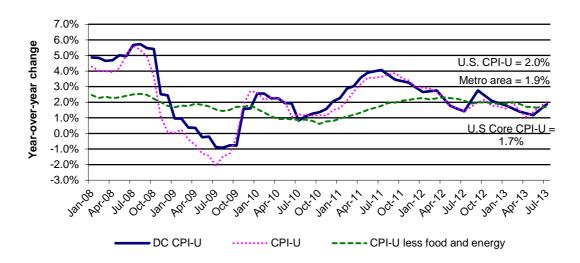
\*Alexandria unemployment is not seasonally-adjusted, while U.S. and Virginia are seasonally-



Source: Virginia Employment Commission

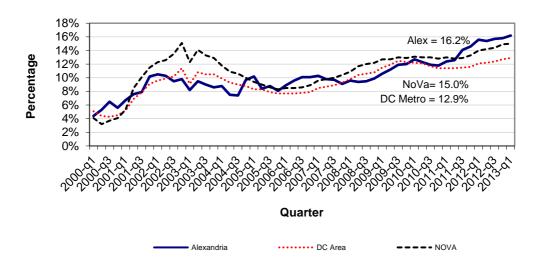
Through July 2013

#### **Annual Change in Consumer Price Index**



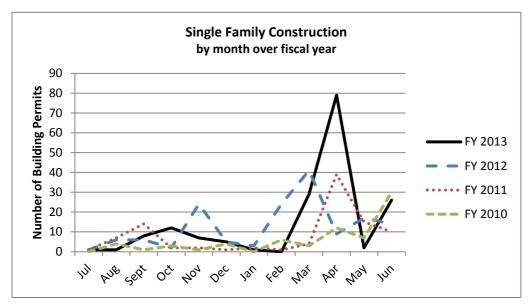
Source: U.S. Department of Labor, Bureau of Labor Statistics Through July 2013

#### **Office Vacancy Rates**



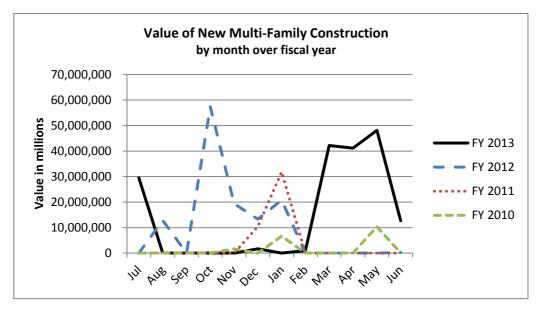
Source: CoStar

Through 1st quarter 2013



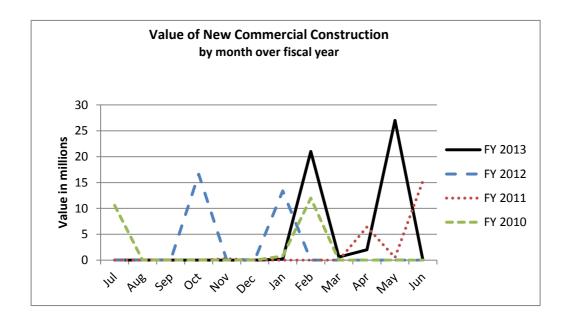
Source: Code Administration

Through June 2013



Source: Code Administration

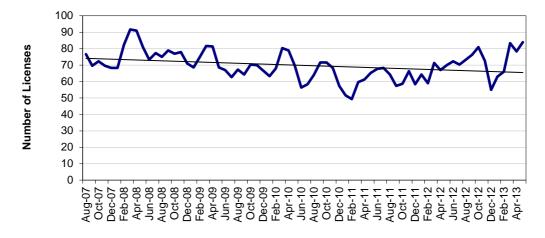
Through June 2013



Source: Code Administration

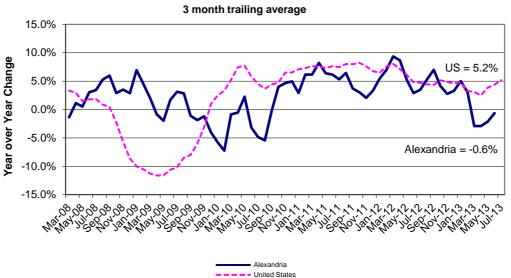
Through June 2013

### Number of New Business License Applications Three Month Trailing Average

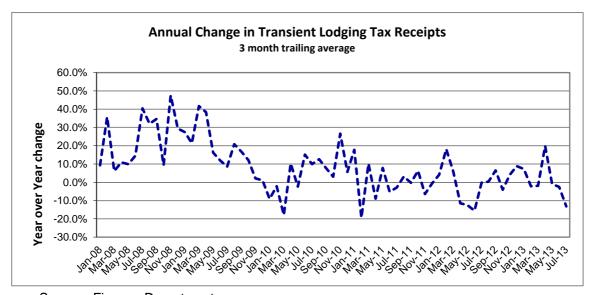


Source: Finance Department

## Annual Change in U.S. Retail Sales & Alexandria Sales Tax Collections

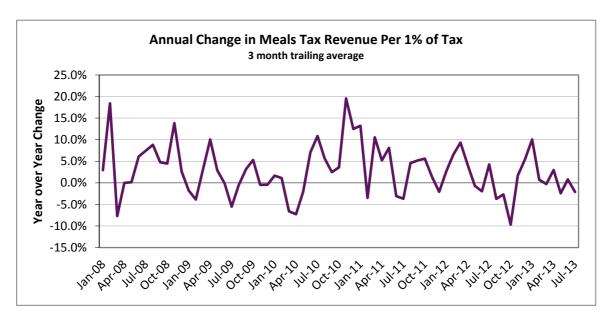


Source: Finance Department, U.S. Census Bureau Alexandria data through June 2013; US through July 2013



Source: Finance Department

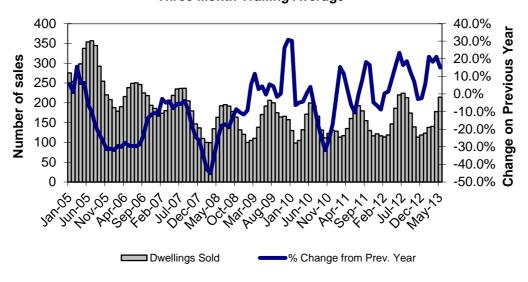
Through July 2013



Source: Finance Department

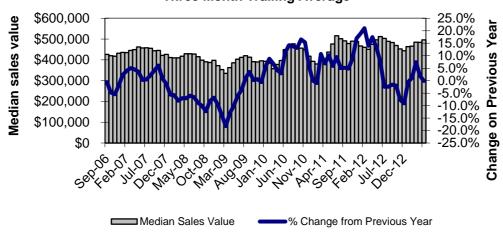
Through July 2013

## Alexandria Residential Property Sales Volume Three Month Trailing Average



Source: Department of Real Estate Assessments

# Alexandria Residential Property Median Sales Value Three Month Trailing Average



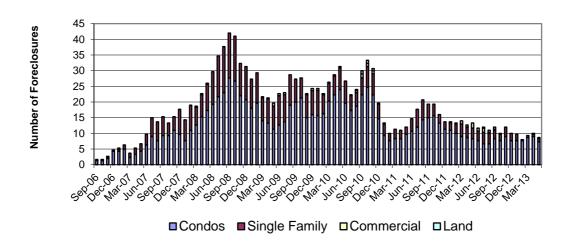
Sources: Metropolitan Regional Information Systems; Department of Real Estate Assessments Through May 2013

Months' Worth of Inventory City of Alexandria 2003 - present



Source: Metropolitan Regional Information Systems

### New Foreclosures in Alexandria 3 month trailing average



Source: Department of Real Estate Assessments